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Assessing Housing & Workforce Conditions and Needs in the Eastern Indiana Region

July 13, 2018 – Richmond, IN

The Purdue Team



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What We'll Present Today

Key Features of the Region

- Demographic Snapshot



- Regional Industry Clusters



Housing & Workforce Characteristics

- Housing Studies
 - *Data Snapshot*
 - *Focus Group Sessions*
 - *Survey of Employees*
- Workforce Assessment
 - *Data Snapshot of Economic Growth Region 6*



Demographic Data Snapshot

Eastern Indiana
Regional Planning
Commission (EIRPC)



Regional Data Snapshot Series
July 2018

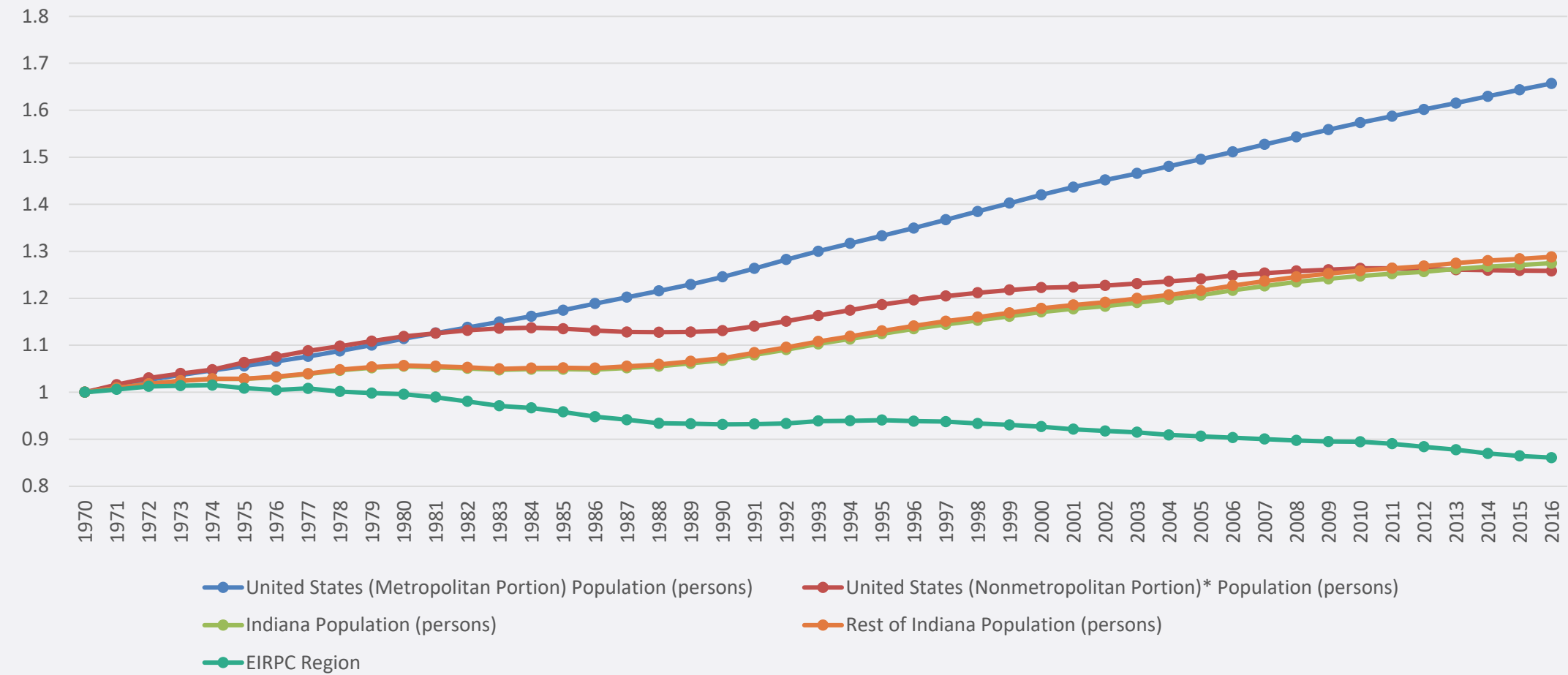


Photo: Rush County, Indiana Courthouse

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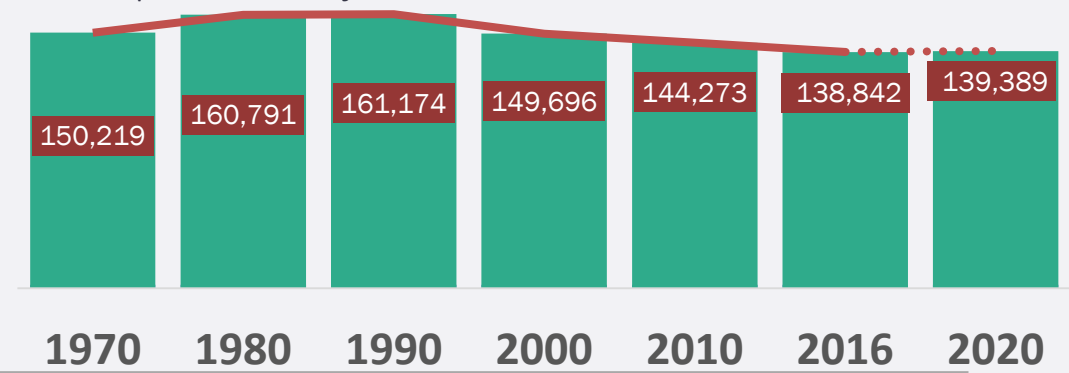
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Population Trend



Population Change

Total Population Projections



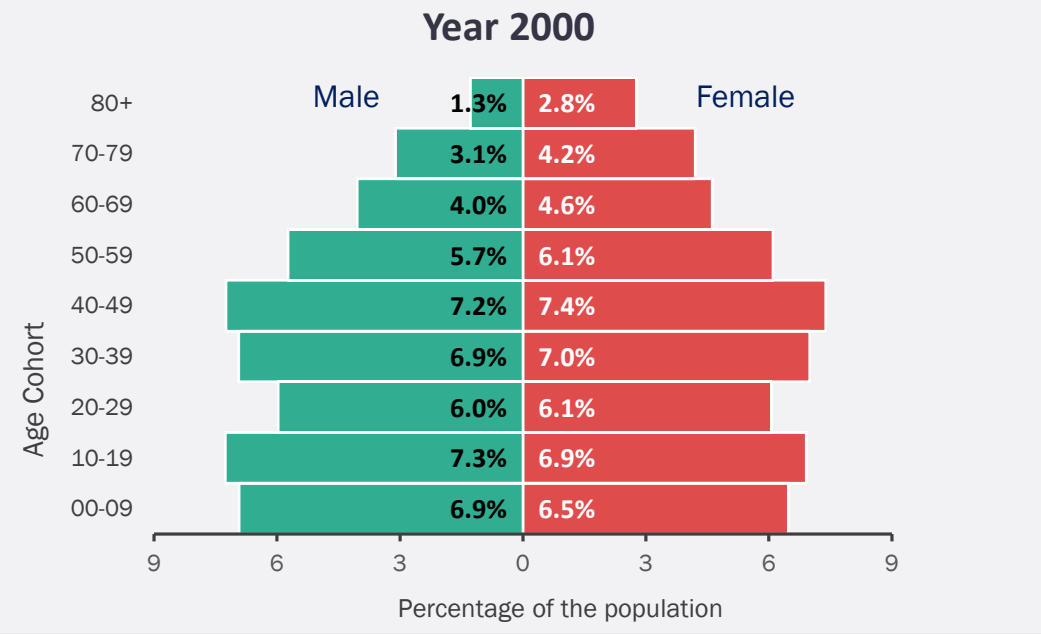
The region’s total population decreased by 7.6 percent between 1970 to 2016. From 2010 to 2016, the region experienced 3.8 percent decrease (5,431 individuals). From 2000 to 2016, the region decreased by 7.3 percent losing 10,854 individuals over that time period. The key contributor to that decrease was Domestic migration (number of people moving into the region minus moving out from the region to other parts of the state or the U.S.) which caused a decrease of 15,213 individuals. Natural increase (births minus deaths) and International migration (people moving in versus moving out to outside the U.S.) resulting into an increase of 1,978 individuals.

The total population is projected to increase by 0.4 percent between 2016 and 2020.

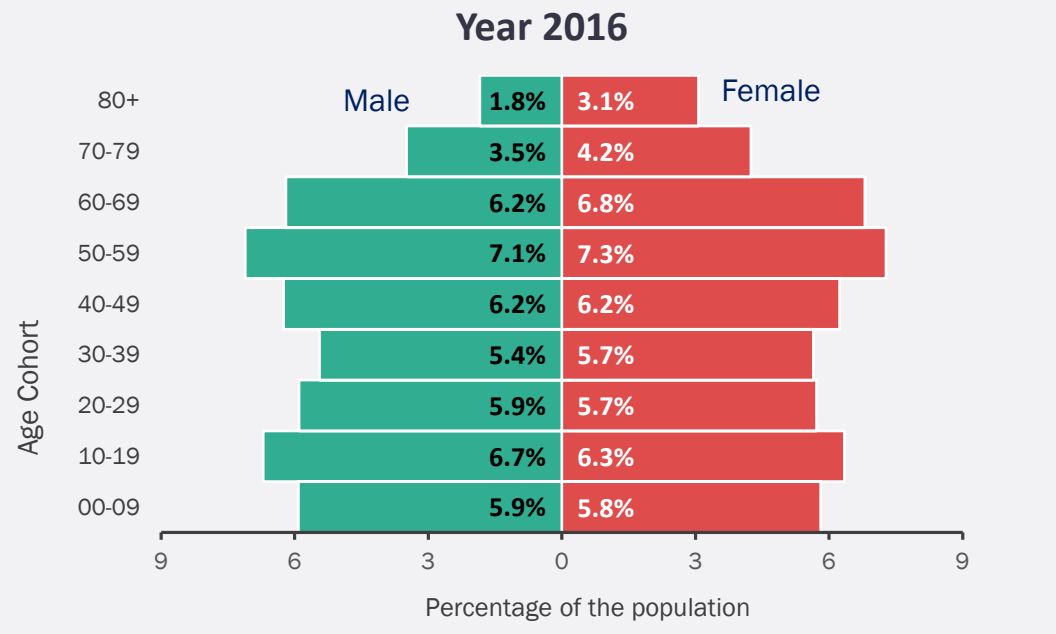
Components of Population Change, 2000-2016

	2000-2010	2010-2016
Natural Increase	1,942	-656
International Migration	667	25
Domestic Migration	-10,513	-4,700
Total Change	-8,674	-5,473

Population Pyramids

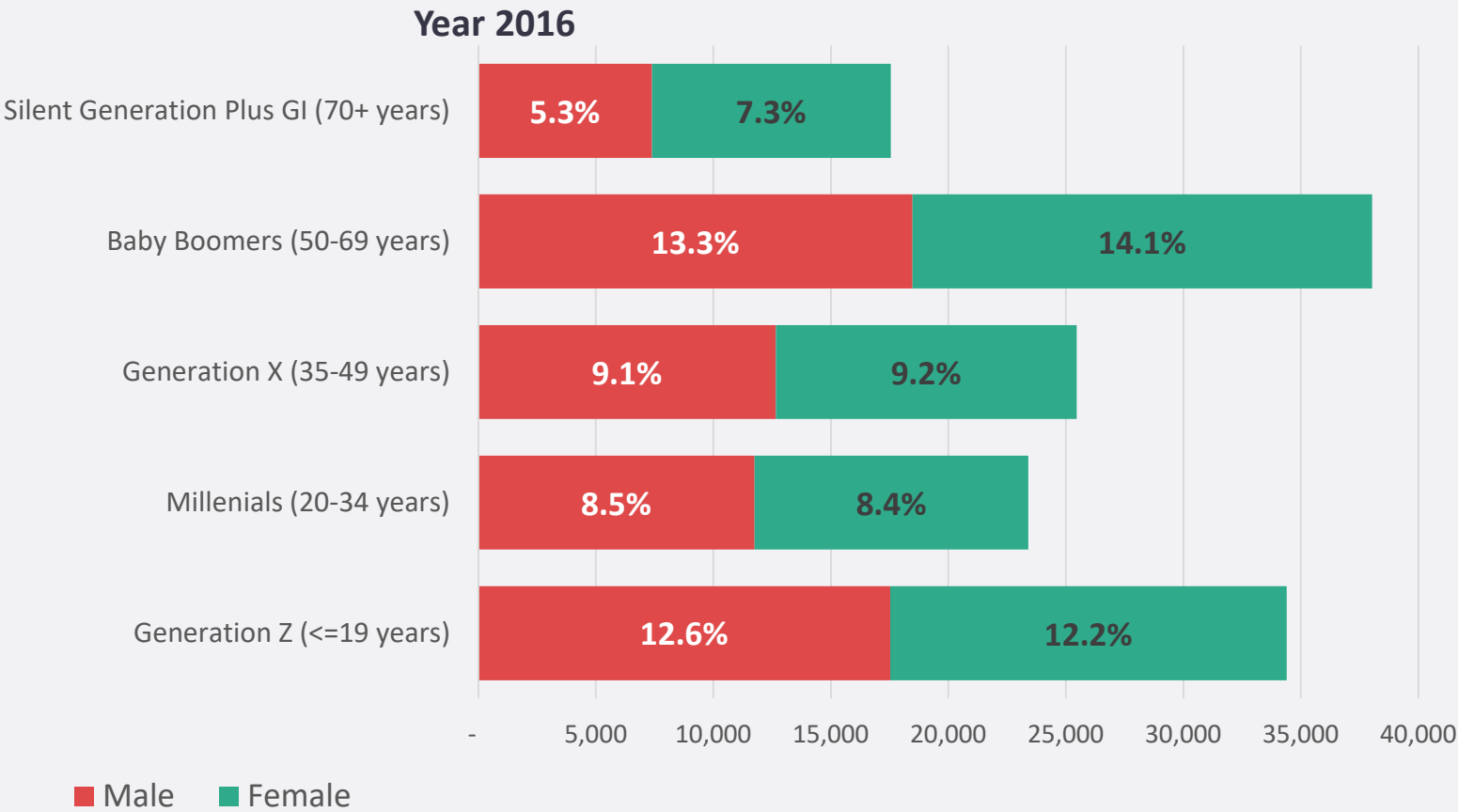


The proportion of males and females in the EIRPC region changed slightly between 2000 and 2016. Approximately 51.5 percent of the population was female in 2000, that slightly increased to 51.16 percent. A bigger change, however, occurred among other age groups in the region. For example, the proportion of individuals (males and females) 50 years of age and older expanded from 31.8 percent to 40.0 percent from 2000 to 2016.



Several other age categories suffered a decline in EIRPC region. The percentage of people under 20 years old fell 2.8 percentage points from 2000 to 2016. Among them, individuals under 10 years old (age 0-9) shrank from 13.4 to 11.7 percent. How about those of prime working age – those between 20-49 years of age? They, too, experienced a downturn from 40.6 percent to 35.2 percent over the 2000-2016 time span.

Generational Chart



Silent Generation and Great Generation or the Lost Generation are 70 years and above. Some of them fought in Word Wars and experienced the Great Depression of 1930s.

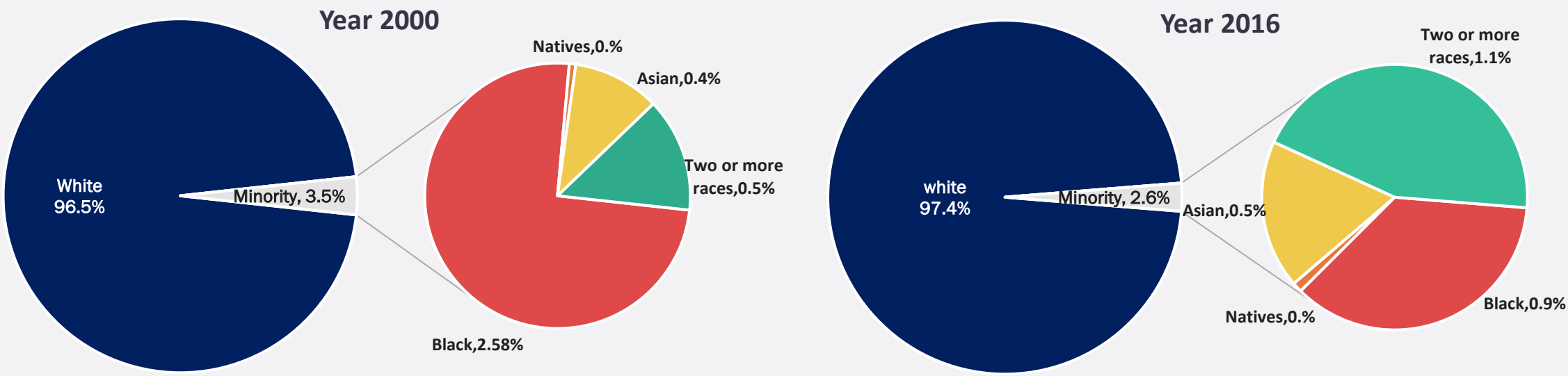
Baby Boomers is generation after World War II. They are now 50 to 70 years old and nearing retirement age. They experienced the U.S. economic growth and prosperity. This is a large generational cohort with strong work ethics.

Generation X is now 35 to 50 years old. This generation has experienced technological advances (internet and automation) and tries to cope up with the new technology.

Millennials are now 20 to 34 years old. This generation is diverse and has adapted to technology.

Generation Z is in teens and the most technologically savvy generation.

Race

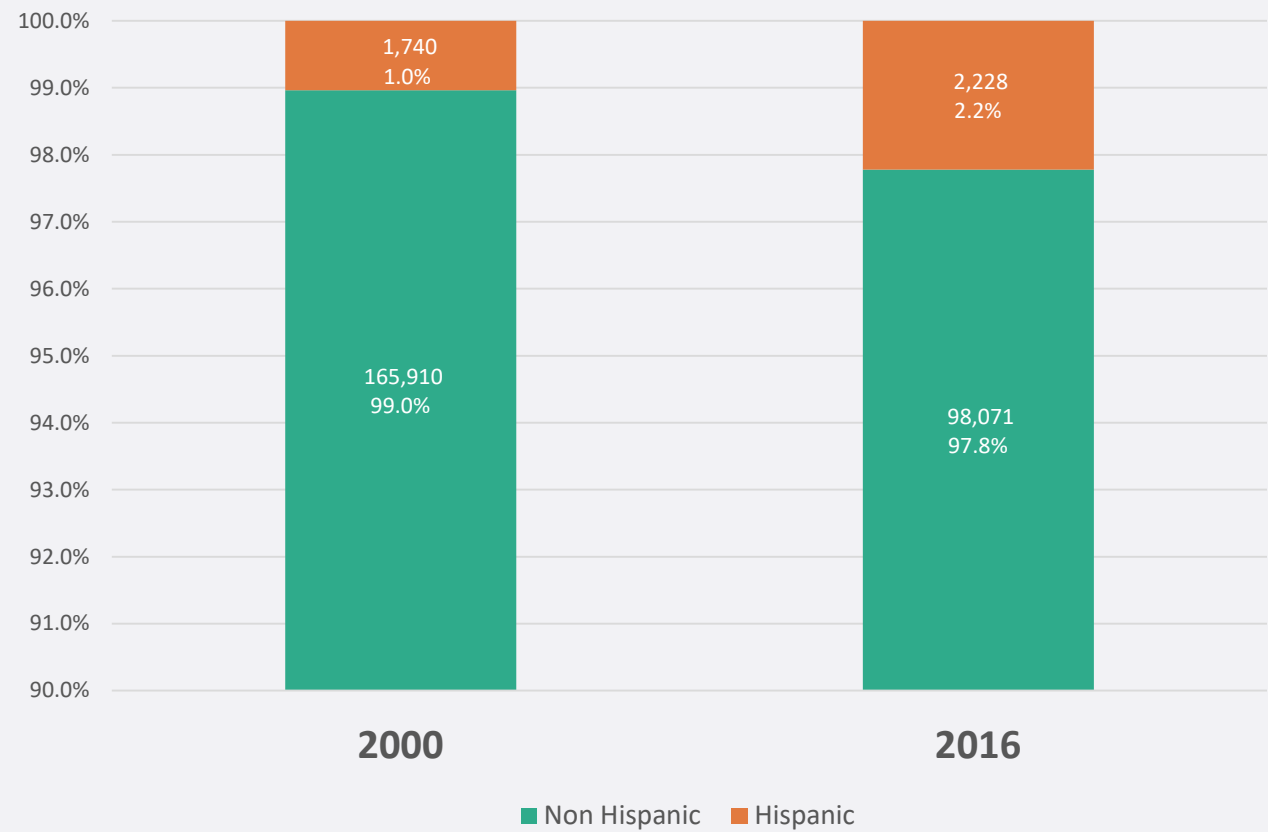


Note: Natives are comprised of American Indian and Alaskan Native, and Native Hawaiian and Other Pacific Islander.

The number of White residents in EIRPC region increased from 96.5 percent to 97.4 percent between 2000 and 2016.

The percentage of non-White races decreased between 2000 and 2016 from 3.5 percent to 2.6 percent. The number of Blacks or African Americans decreased by 3,345 individuals, from 2.58 percent to 0.9 percent of the total population during the 16-year period. The population of Asians also decreased with 145 less individuals in 2016. The Native population decreased by 14 individuals. Meanwhile individuals with two or more races experienced an increase (0.7 percentage point with 340 more individuals) over the same time period.

Ethnicity



Hispanics are individuals of any race whose ancestry are from Mexico, Puerto Rico, Cuba, Spain, the Dominican Republic or any other Spanish-speaking Central or South American country.

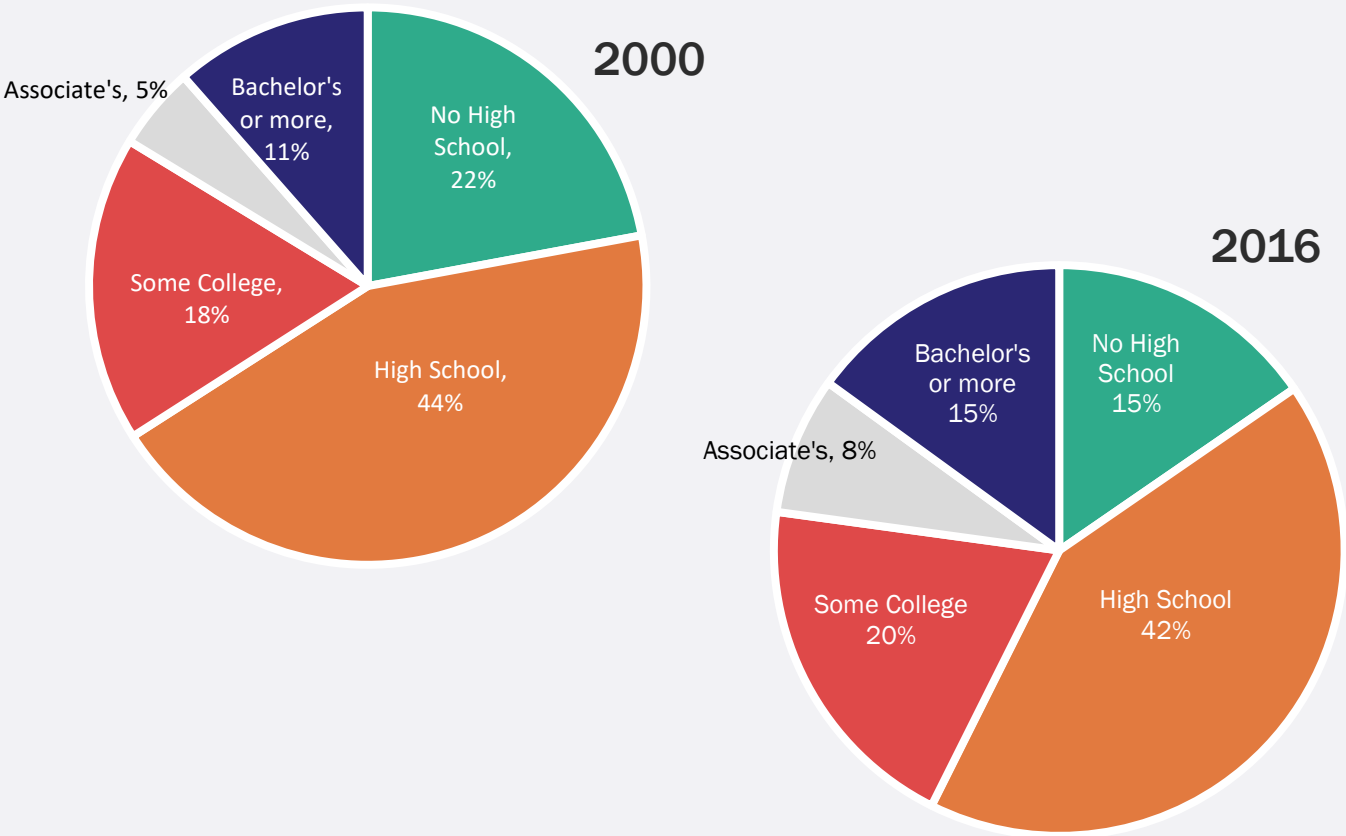
There were 1,740 Hispanics residing in EIRPC region in 2000. This figure increased by 2016, reaching to 2,228 individuals. In terms of percentage growth, the Hispanic population expanded by 28 percent between 2000 and 2016. As such, the Hispanic community represented nearly 2.2 percent of EIRPC region’s population in 2016.

Educational Attainment

EIRPC region’s share of adults (25 years and older) with bachelor’s or higher degree increased by 4 percentage points from 2000 to 2016.

The proportion of adults 25+ years of age with a high school education decreased by 2 percentage points between 2000 and 2016. Residents with less than a high school education dipped by nearly 7 percentage points over this period. There were 21,988 adult individuals who did not have a high school degree in 2000 and that number dropped to 14,884 individuals by 2016.

The number of adults with an associate’s degree increased by 2,767 individuals while adults with some college education also increased by 1,434 individuals in between 2000 and 2016.



Regional Industry Data Snapshot

Eastern Indiana Regional
Planning Commission, Indiana
(EIRPC)



Industry Cluster Analysis
July 2018



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Components of Changes in Jobs

Changes in Jobs (2010-2016)		Jobs
Gained by	New Start-ups	34,529
	Spin-offs	2,239
	Expansion	10,802
	In-migration	558
Lost by	Closings	30,767
	Contractions	9,657
	Out-migration	342
Net Change		7,362

How to Interpret the Accompanying Table

New Start-ups

A completely new business from births/openings without any affiliation to an existing business.

Spin-offs

New businesses that were spun off from existing businesses.

Expansions

Existing businesses that have expanded in jobs.

In-migration

Businesses that have moved-in from outside of the Region.

Closings

Closure of existing businesses.

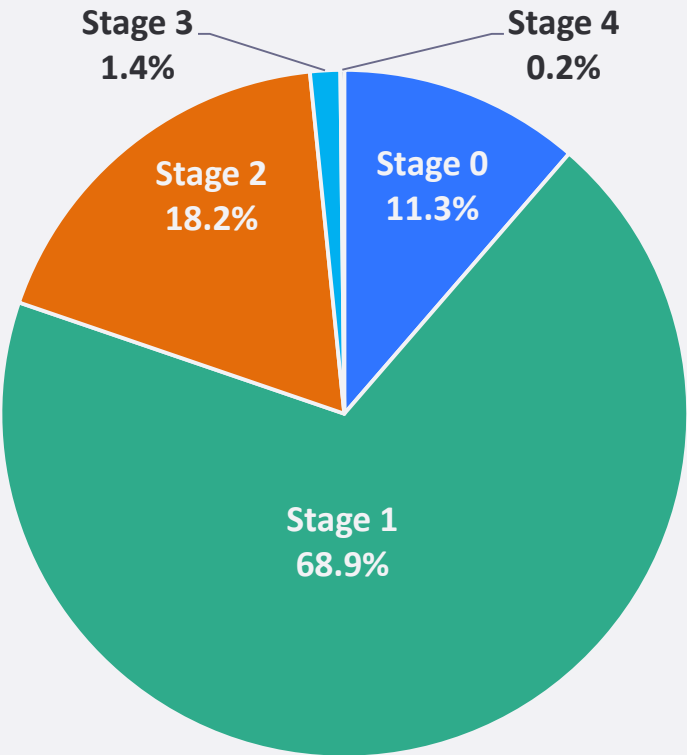
Contractions

Existing businesses that have shed/reduced jobs.

Out-migration

Businesses that have moved-out from the Region.

Company Stages



Establishment Distribution by Stages
Indiana, 2016



An establishment is a physical business location. Branches, standalones and headquarters are all considered types of establishments.

Definition of Company Stages	
Stage 0	Self-employed
Stage 1	2-9 employees
Stage 2	10-99 employees
Stage 3	100-499 employees
Stage 4	500+ employees



Number of Establishments, Jobs, Sales by Stage/Employment Category in the Region

Stage	Establishments 2016	% Change (2010-2016)	Jobs* 2016	% Change (2010-2016)	Sales 2016 (\$2016, Billion)	% Change (2010-2016, \$ 2016)
Stage 0	1,196	-1.5%	1,171	-3.5%	0.19	13.7%
Stage 1	5,326	24.7%	19,875	20.4%	4.13	39.3%
Stage 2	1,442	28.6%	32,578	12.6%	6.98	54.8%
Stage 3	78	-4.9%	13,102	-14.7%	4.12	-0.2%
Stage 4	7	0%	5,150	7.3%	0.63	28.1%
Total	8,049	20.2%	71,876	7.6%	16.05	30.9%

Note: The change in jobs from 2000 to 2016 might not match with the components of change in jobs because of residuals.



Top Ten Industry Sector Employment Growth

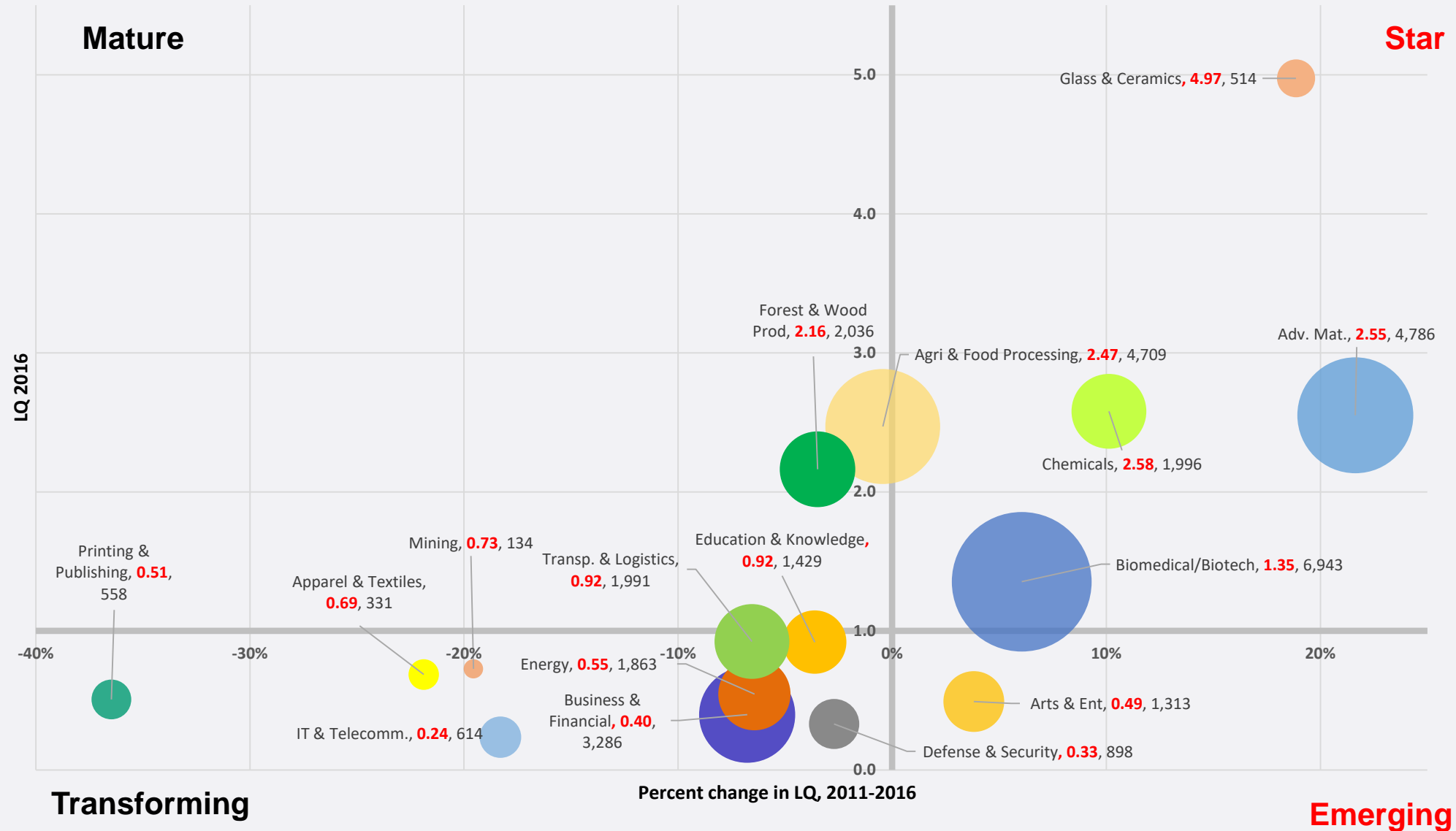
NAICS	Description	2003 Jobs	2016 Jobs	2003-2016 Change	2003-2016 % Change	2003-2016 State's % Change
21	Mining, Quarrying, and Oil and Gas Extraction	60	118	58	97%	38%
53	Real Estate and Rental and Leasing	1,687	1,949	262	16%	36%
62	Health Care and Social Assistance	7,346	8,339	993	14%	28%
54	Professional, Scientific, and Technical Services	1,521	1,715	194	13%	27%
72	Accommodation and Food Services	4,441	4,894	453	10%	18%
61	Educational Services	1,370	1,434	64	5%	46%
11	Agriculture, Forestry, Fishing and Hunting	3,068	3,161	93	3%	2%
56	Administrative and Support and Waste Management and Remediation Services	3,511	3,570	59	2%	27%
48	Transportation and Warehousing	2,168	2,117	-51	-2%	26%

Questions:

- What regional industry sectors have seen the greatest growth?
- Did they grow at the same rate as the state?
- What factors are causing the growth?



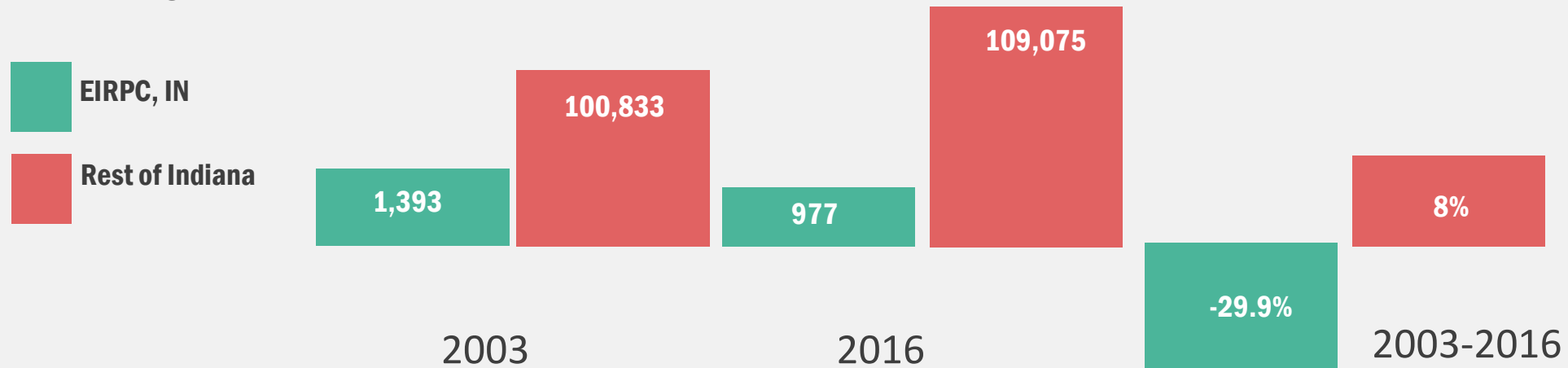
Industry cluster bubble chart 2011-2016



Note: Label includes cluster name, LQ in 2016, and Employment in 2016.

Science, Technology, Engineering & Math

Job change in STEM occupations



Questions:

- How do STEM jobs compare to the state?
- What has been the trend of STEM jobs over time?
- How important are STEM jobs to the region's Star and Emerging clusters?

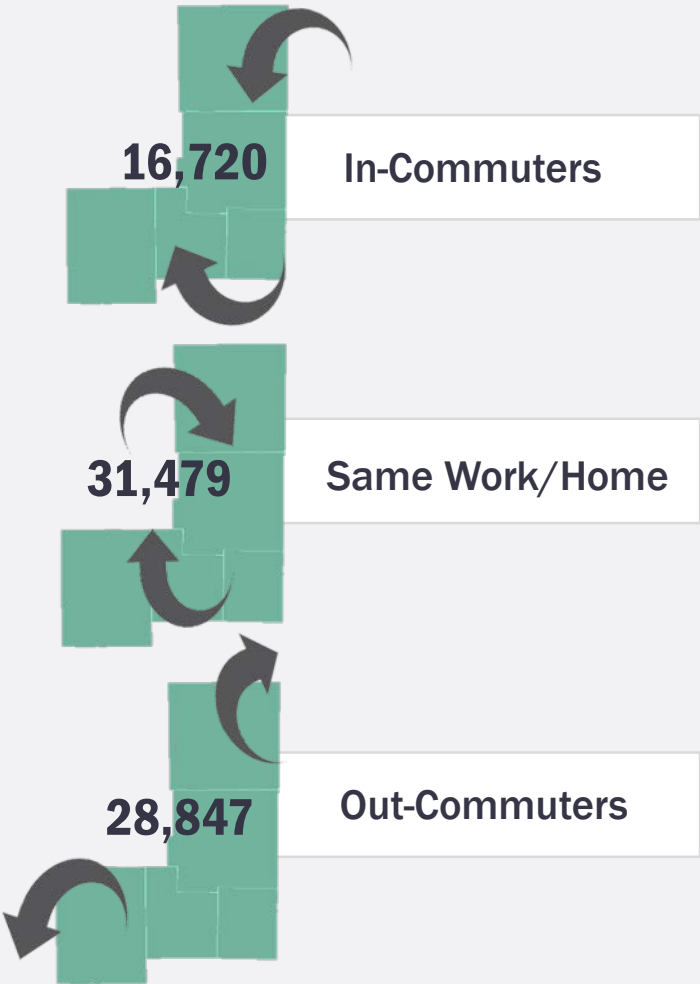
*Note: STEM and STEM-related occupation definitions from ESA, NSF and BLS (2010)

Journey to Work

EIRPC region has more workers commuting out than commuting in the region for work.

Net commuting is negative in EIRPC region with a deficit of 12,127 commuters. About 65.3% of the region’s workforce both live and work in the EIRPC region, however, outgoing commuters exceed incoming labor force in numbers. This suggest that the region is not serving as a major job center for the larger region.

	2015 Count	Proportion
Living in EIRPC Region	60,326	100.0%
Both living and employed in the region	31,479	52.2%
Living in the region but employed outside	28,847	47.8%
Employed in EIRPC Region	48,199	100.0%
Both employed and living in the region	31,479	65.3%
Employed in the region but living outside	16,720	34.7%





Income and Poverty

	2000	2008	2016
Total Population in Poverty	10.1%	15.1%	16.3%
Minors (Under Age 18) in Poverty	13.9%	23.0%	25.1%
Real Median Household Income (\$2016)*	\$51,819	\$45,931	\$45,065
Real Per Capita Income (\$2016)*	\$34,767	\$33,866	\$37,959
Percent of Household in Upper Income Bracket (\$100,0000 +)**	5.4%	N/A	11.7%

*Real median household income is the middle income value in the Region. Half of the region's households fall above this line and half below. Real per capita personal income is the average income per person in the region.

**Percent of household in upper income bracket: 2016 is 5 year ACS, 2008 is 3 year ACS, 2000 is Census summary file 3 (SF-3).

Median household income in EIRPC region dropped by \$6,754 between 2000 and 2016 in real dollars (that is, adjusted for inflation), while average income per person increased by \$3,191 in real dollars over the same period.

The total population in poverty increased from 10.1 percent to 16.3 percent between 2000 and 2016. Child poverty grew at an even faster pace, expanding by nearly 11.2 percentage points during this same time period.

Eastern IN Region Housing Studies





Regional Housing Snapshot

Eastern Indiana Regional
Planning Council (EIRPC)

Housing Data Snapshot Series
March 2018



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A Look at the Region's
Housing Stock



Examining the Region's
Household Characteristics



Financial Characteristics of
Households in the Region



Physical Characteristics of
Housing Units in the Region

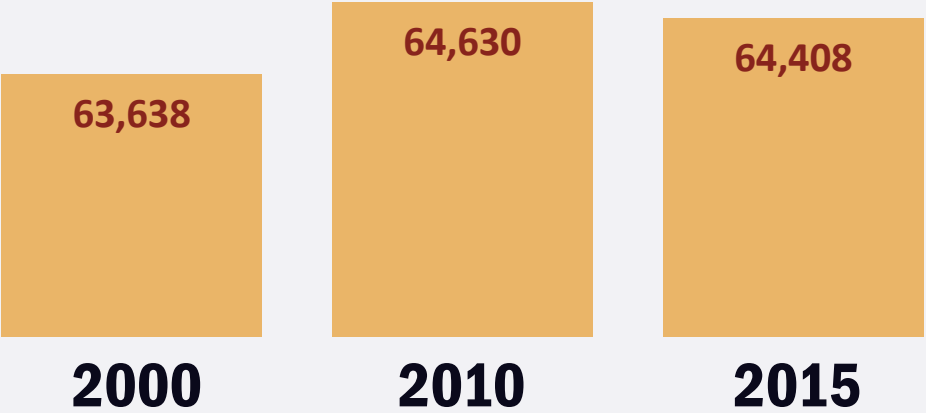


Market Features in the
EIRPC Area



Concluding Comments

Total Housing Units



The number of people residing in housing units in the region fell from 146,282 in 2000 to 137,741 individuals in 2015, a decrease of nearly 6%.

The major factor behind this drop was among people living in owner-occupied housing units, falling by over 10,000 individuals. On the other hand, the number of people in renter-occupied housing grew by nearly 2,0000.

The number of housing units in EIRPC region increased by 1.2% between 2000 and 2015, but has dipped from the number of units in 2010.

	2000		2015	
Total Population in Housing Units	146,282	100%	137,741	100%
Owner-Occupied	106,856	73%	96,434	70%
Renter-Occupied	39,426	27%	41,307	30%

Housing Units by Tenure

	2000		2015	
Total Occupied Housing Units	59,321	93.2%	56,938	88.4%
<i>Owner-Occupied</i>	42,389	66.6%	39,874	61.9%
<i>Renter-Occupied</i>	16,932	26.6%	17,064	26.5%
Total Vacant Housing Units	4,317	6.8%	7,470	11.6%

Type of Housing Structures

	2000		2015	
1 detached	48,450	76.1%	49,796	77.3%
1 attached	1,187	1.9%	1,104	1.7%
2 apartments	3,294	5.2%	2,774	4.3%
3-4 apartments	2,348	3.7%	2,428	3.8%
5-9 apartments	1,622	2.5%	1,873	2.9%
10 or more apartments	2,550	4.0%	2,922	4.5%
Mobile or other types (boat, RV)	4,187	6.6%	3,511	5.5%
Total	63,638	100%	64,408	100%

	2000		2015	
Family Households	41,376	70%	37,796	66%
Married-couple family household	33,113	80%	27,847	74%
<i>Owner-occupied housing units</i>	27,794	84%	23,099	83%
<i>Renter-occupied housing units</i>	5,319	16%	4,748	17%
Single-parent headed family household	8,263	20%	9,949	26%
<i>Male householder, no wife present:</i>	2,202	27%	2,797	28%
Owner-occupied housing units	1,270	58%	1,837	66%
Renter-occupied housing units	932	42%	960	34%
<i>Female householder, no husband present:</i>	6,061	73%	7,152	72%
Owner-occupied housing units	3,053	50%	3,451	48%
Renter-occupied housing units	3,008	50%	3,701	52%
Nonfamily Households	17,945	30%	19,142	34%
Owner-occupied housing units	10,272	57%	11,487	60%
Renter-occupied housing units	7,673	43%	7655	40%
Total (Family + Nonfamily) Households	59,321	100%	56,938	100%

Household Size, 2015

Number in the household	Occupied housing unit		Owner-occupied housing unit		Renter-occupied housing unit	
1-person household	16,206	28.5%	9,962	25.0%	6,249	36.6%
2-person household	20,513	36.0%	16,305	40.9%	4,193	24.6%
3-person household	9,085	16.0%	6,111	15.3%	2,982	17.5%
4-or-more-person household	11,130	19.5%	7,484	18.8%	3,634	21.3%
Total	56,934	100%	39,863	100%	17,059	100%



Percent of Income	2000	2015
Less than 15%	22.1%	11.6%
15% to 29%	37.7%	32.5%
30% to 49%	17.4%	22.8%
50% or more	13.8%	22.0%
Not computed	9.0%	11.1%
Total	100%	100%

Cost Burdened Renters, 2000 & 2015

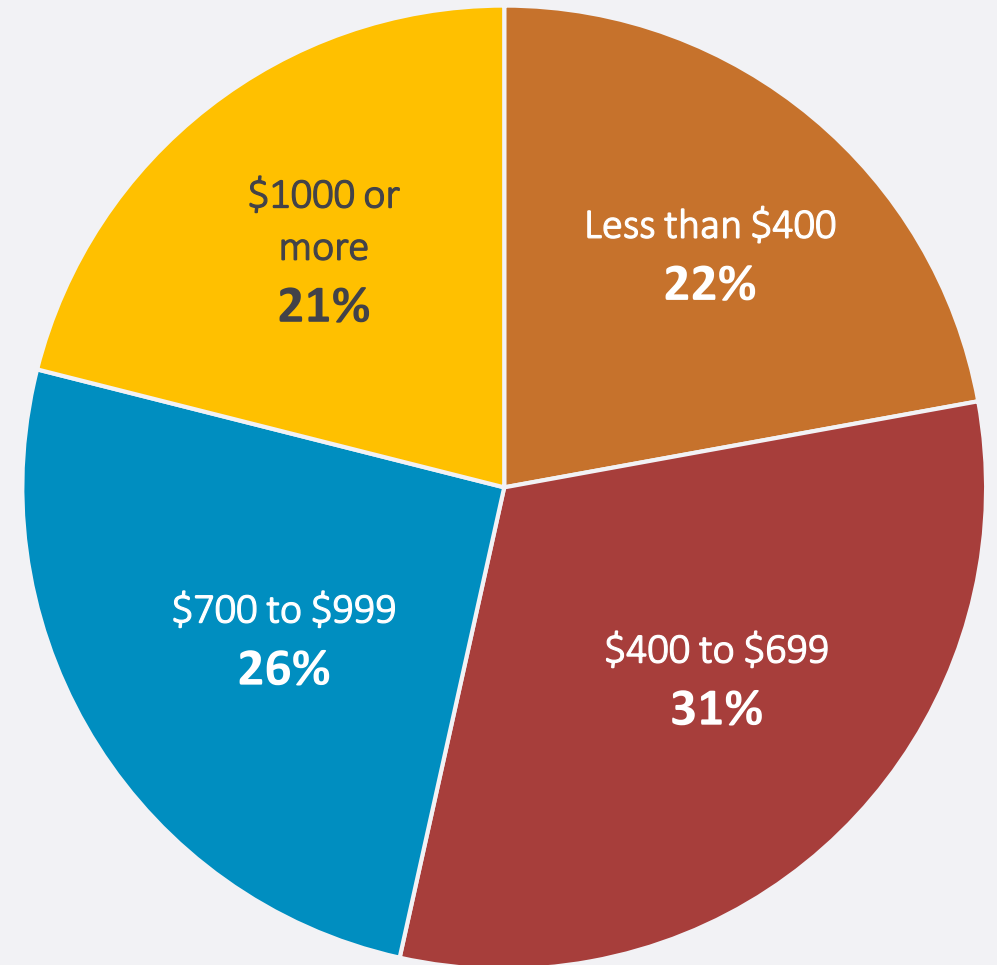
Renters are cost-burdened when they pay 30% or more of their income for housing. Based upon this information, nearly 45% of renters in the EIRPC were cost-burdened in 2015, indicating that affordable rental housing units may not be readily available in the region.



Monthly Housing Cost, 2015*

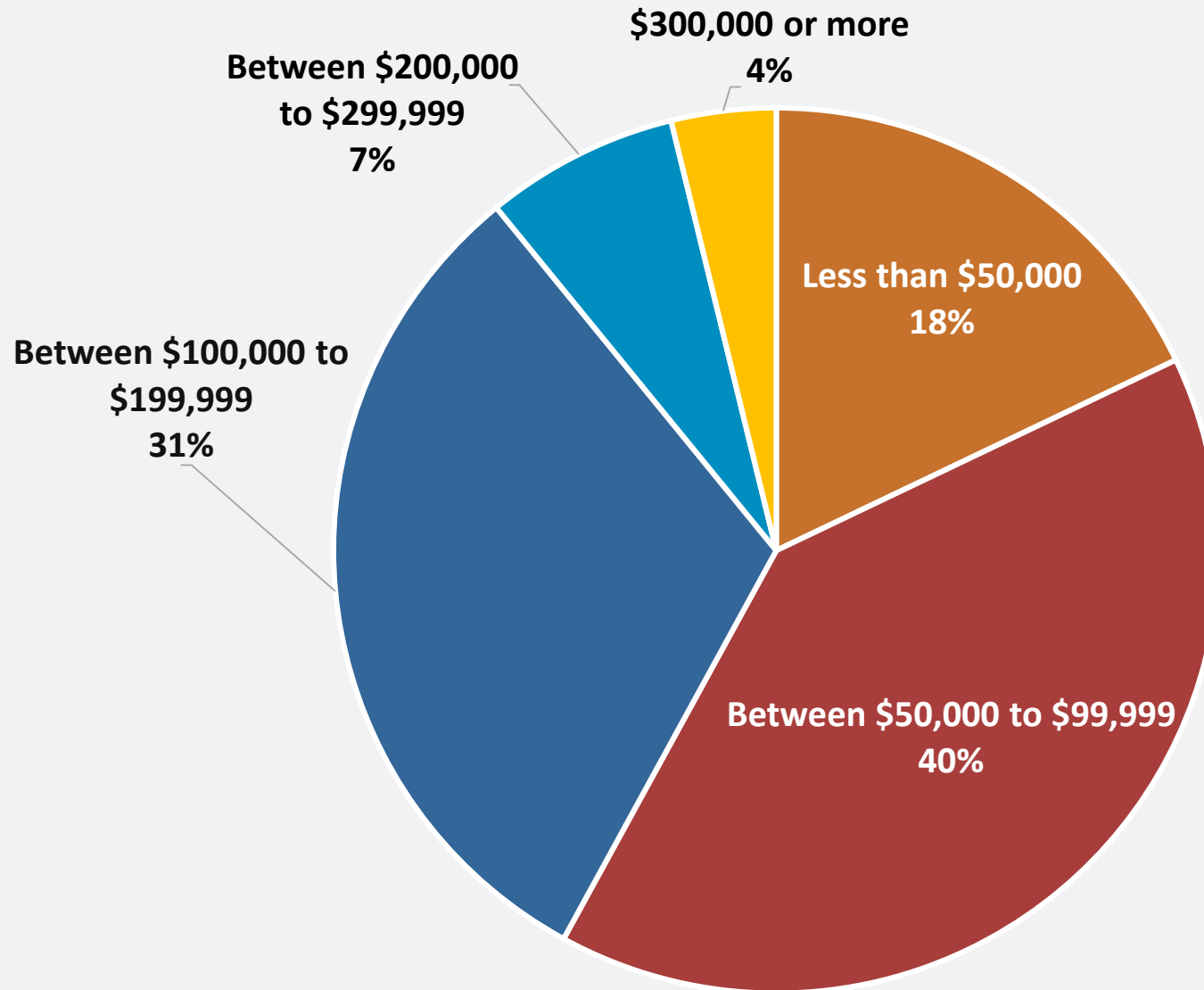
- Monthly housing costs are based on both owner- and renter-occupied housing units.
 - For owners, such costs include mortgage payments, property taxes, flood insurance, utilities, etc.
 - For renters, these costs include rents, utilities and condominium fees.
 - For mobile home units, the costs include site rent, registration and license fees, as well as property taxes.
- The largest share of households (31%) in the region paid between \$400 and \$699 per month in housing costs.
- On the other hand, 1 in 5 households had housing expenses of more than \$1,000 per month.

* Note: Occupied housing units, excluding no cash rent housing units





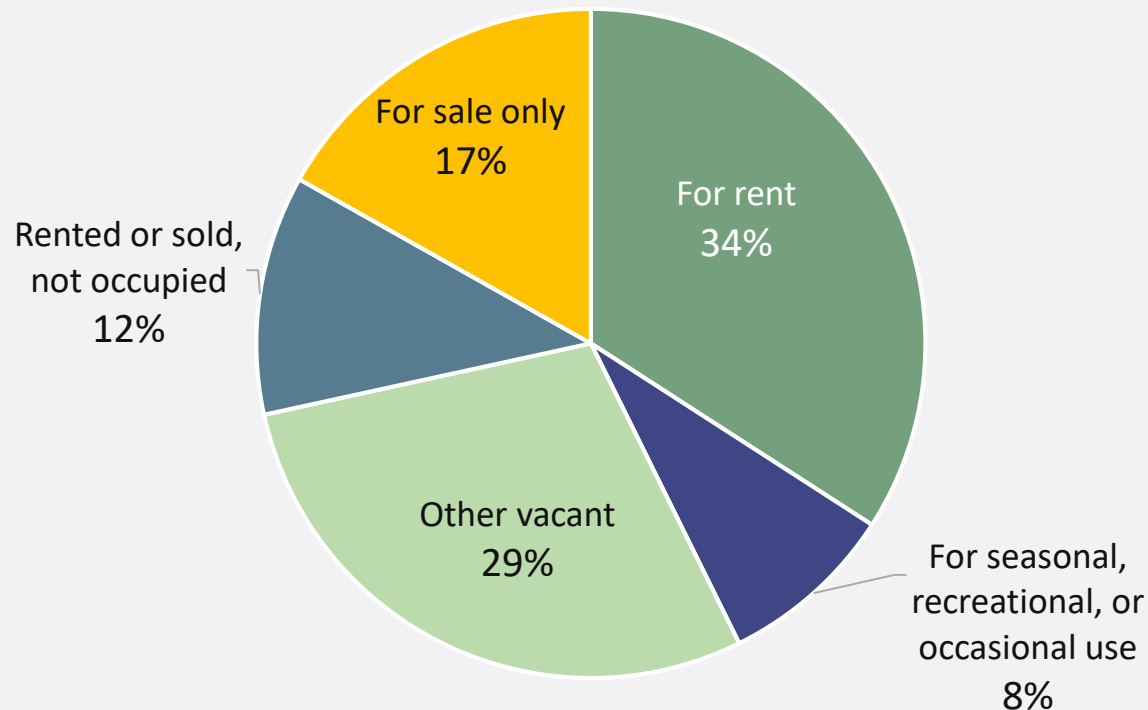
The Value of Housing Units in the EIRPC, 2015



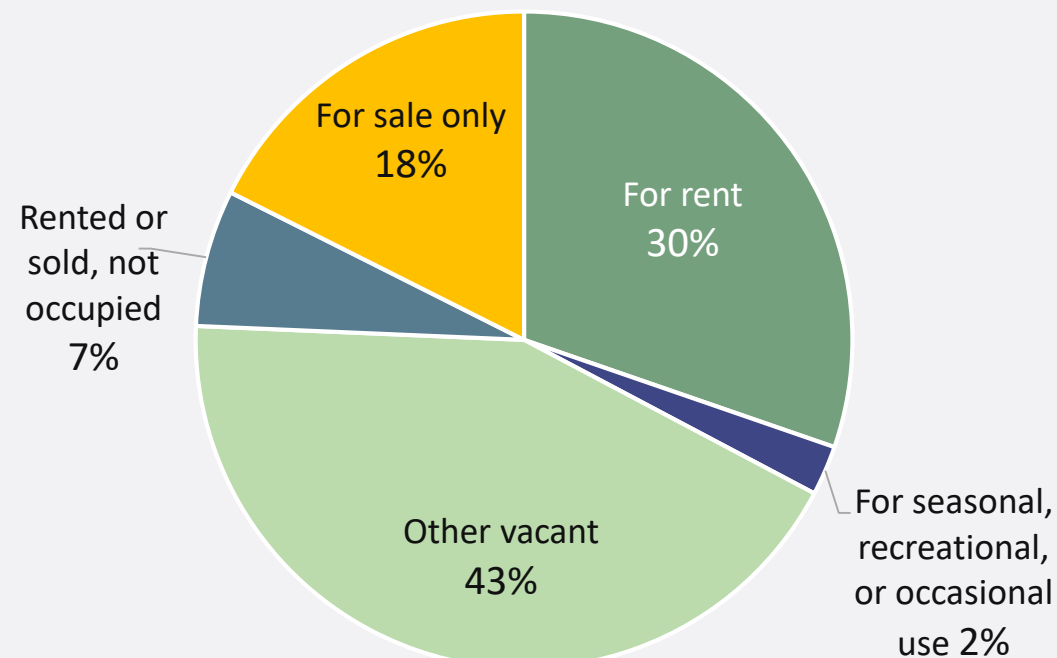
* Note: Occupied housing Units

Source: 2011-2015 ACS 5-year Estimates

YEAR 2000



YEAR 2015

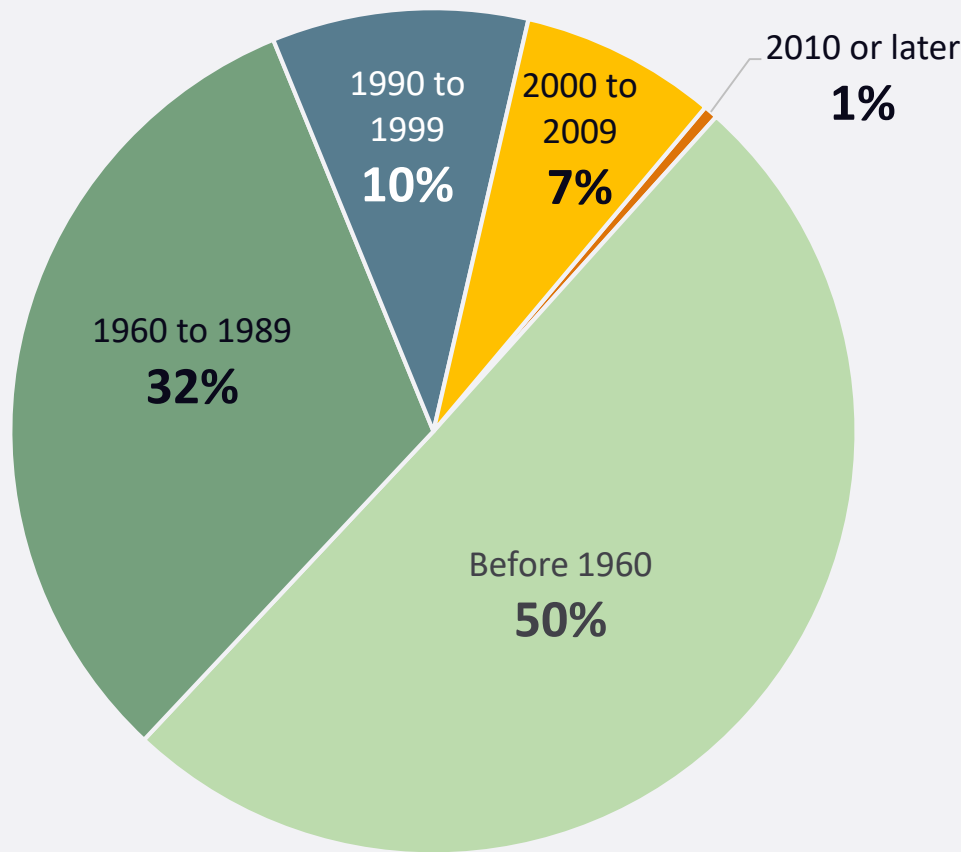


- **Other Vacant:** Includes abandoned, boarded-up or foreclosed properties, as well as units in repair, those used for storage, or those owned by elderly persons living in assisted living, nursing homes, or with family.

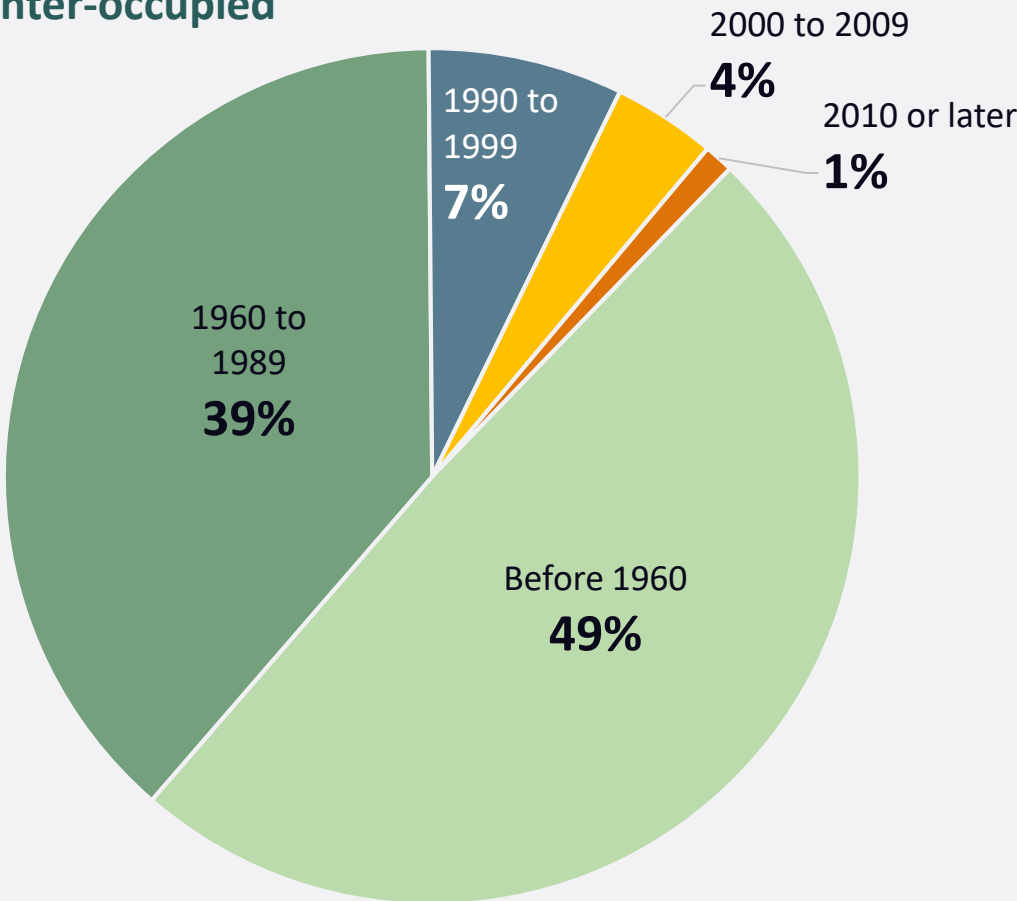


Year Structure Built by Occupancy Type

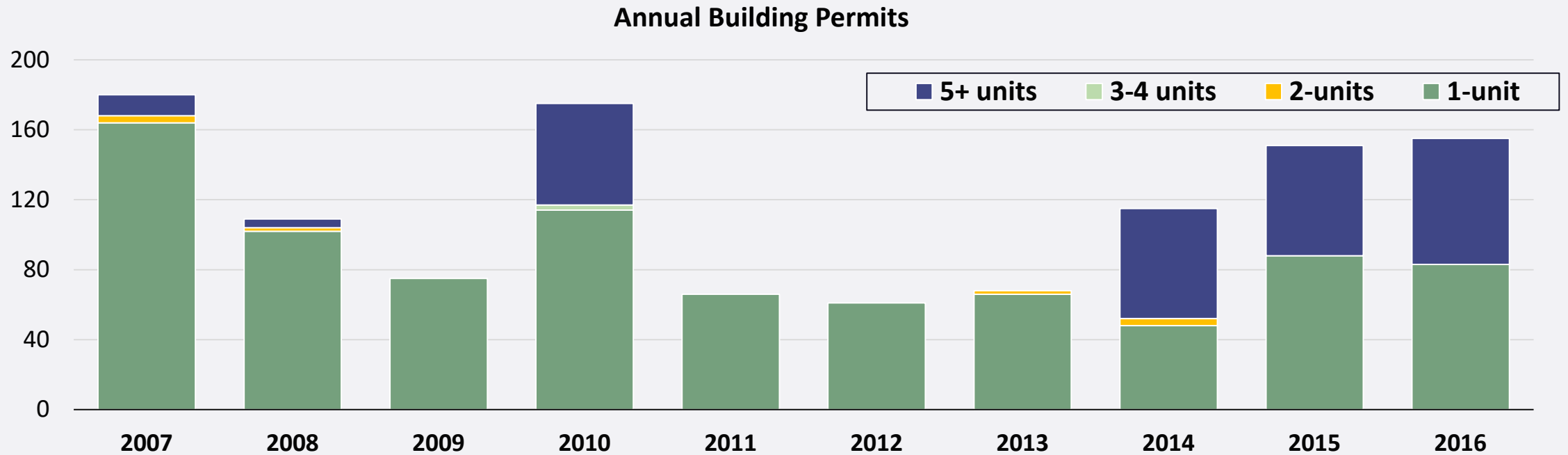
Owner-occupied



Renter-occupied



Building Permits: Single and Multi-Family Units



- The EIRPC Region has experienced declines in building permits since 2007, which coincides with the end of the housing bubble and the beginning of the Great Recession.
- After a spike in 2010, permitting remained low until 2014 when the number of building permits started to increase. In 2016, building permitting had not yet reached pre-recession levels.

Housing Focus Groups

Eastern Indiana
Regional Planning
Commission (EIRPC)



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Focus Group Overview

Methodology & Participation

- **5** counties: Fayette, Randolph, Rush, Union, and Wayne
- **55** participants across these sectors: **education, planning , government, realtors, construction, manufacturing, financial, health care, nonprofit, and faith-based organizations**





Regional Housing Concerns





Top 10 Housing Challenges

- #1: Poor Availability of Housing/Shortage of Housing
- #2: Income and Financing
- #3: Developer Interest and Capacity
- #4: Commuter Mentality and Workforce
- #5: Single-Family Housing Demand
- #6: Rental Demand
- #7: Population Loss and Brain Drain
- #8: Zoning Tension
- #9: Broadband
- #10: Infrastructure Needs



Top 10 Housing Strategies

- #1: Sense of Place
- #2: Comprehensive Plan & Collaboration
- #3: Infrastructure Improvements
- #4: House Remodeling & Building Permits
- #5: Housing Incentives & Tax Abatements
- #6: Public/Private Financing Options
- #7: Home Buyer Education & Assistance
- #8: Marketing Strategies & Surveys
- #9: Downtown & Rental Housing Options
- #10: Low-Maintenance & Senior Housing



#1: Sense of Place

Strategies suggested by focus group participants:

- Develop trails to connect parks and community amenities
- Balance the desire to remain a small town while having big-city amenities
- Build family attractions like sports/entertainment parks
- Use local events/festivals as a draw for tourism
- Do a better job of appreciating what we already have—and publicizing it



#2: Comprehensive Plan & Collaboration

Strategies suggested by focus group participants:

- Host a “housing summit” where developers could meet with local elected officials, realtors and bankers
- Start a housing networking group to provide a regional vision for development and access to funding
- Build regional partnerships to solve housing issues
- Call on state elected officials to help fund solutions developed at the grassroots levels



#3: Infrastructure Improvements

Strategies suggested by focus group participants:

- Fix sewer system inequities (between Wayne and Fayette counties) that affect housing decisions
- Make public water available region-wide
- Write grants/find subsidies to pay for rehabilitation of waterlines so builders don't have to make that investment
- Identify places that should be strategically inter-connected to achieve overall improvement of the community



#4: House Remodeling & Building Permits

Strategies suggested by focus group participants:

- Provide incentives for companies to rehabilitate homes for their employees to live in (as a perk of employment)
- Create chapters of Habitat for Humanity in each county
- Analyze the process, data and constraints of obtaining building permits in the five counties
- Encourage county building inspectors to enforce existing codes in each of the five counties



#5: Housing Incentives & Tax Abatements

Strategies suggested by focus group participants:

- Use TIF revenue to invest in residential infrastructure to incentivize builders to develop housing in the five counties
- Create a “land bank” in each county (like the one in Wayne County) where lots can be “banked” & used as future sites
- Offer tax breaks to potential residents who buy a home that requires remodeling—to motivate them to take risk
- Help potential residents who can’t come up with 20% down, but who have reasonable credit, to make payments



#6: Public/Private Financing Options

Strategies suggested by focus group participants:

- Connect local developers—as well as potential developers—with county-city officials to collaborate on big-ticket projects that could benefit the region
- Lower the risk for developers by splitting the cost of infrastructure investment between parties
- Forge a partnership between county-city officials and interested developers for affordable housing development



#7: Home Buyer Education & Assistance

Strategies suggested by focus group participants:

- Provide homeowner education workshops/classes (on home maintenance, repair, safety/preparedness) as a condition of renting/leasing
- Create an incentivized education program to teach first-time homebuyers (possibly former renters) how to handle mortgage taxes, insurance and maintenance



#8: *Marketing Strategies & Surveys*

Strategies suggested by focus group participants:

- Get the word out about all the amenities each county already possesses
- Administer a survey or convene a regional community forum to assess what amenities commuters value when considering purchasing a home in a community – tap into local employers to discover needs of workforce
- Leverage public policy(ies) favorable to the removal of blighted properties and community clean-up



#9: *Downtown & Rental Housing Options*

Strategies suggested by focus group participants:

- Use the upper and lower levels of buildings in the downtown to create a more urban/walkable feel
- Build amenity-rich, apartment-style living with a planned community concept to attract college students/millennials
- Improve public transportation system, including more stops and longer operating hours. Pair with a public perception campaign to increase utilization.



#10: *Low-Maintenance & Senior Housing*

Strategies suggested by focus group participants:

- Create senior housing that is not assisted-living or subsidized, but that offers an affordable price point with maintenance included (to free up single-family homes)
- Tap the resources of USDA-RD to build a housing development targeted to most-demanded income level and price range, leveraging their 100% financing offer
- Relax restrictions on development to accomplish subdivision in phases, instead of building 100 lots at once

Housing Survey Data

Eastern Indiana
Regional Planning
Commission (EIRPC)



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Survey Data Overview

- Data Collection Period: March 7, 2018 and April 14, 2018
- 2,506 recorded responses
- 2,103 participants fully completed the survey
- Low response rate (42%) for the question asking where participants currently live by zip code

Housing Survey - Home

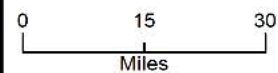
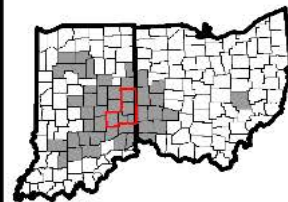
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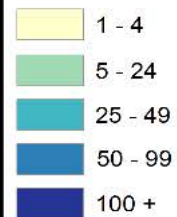
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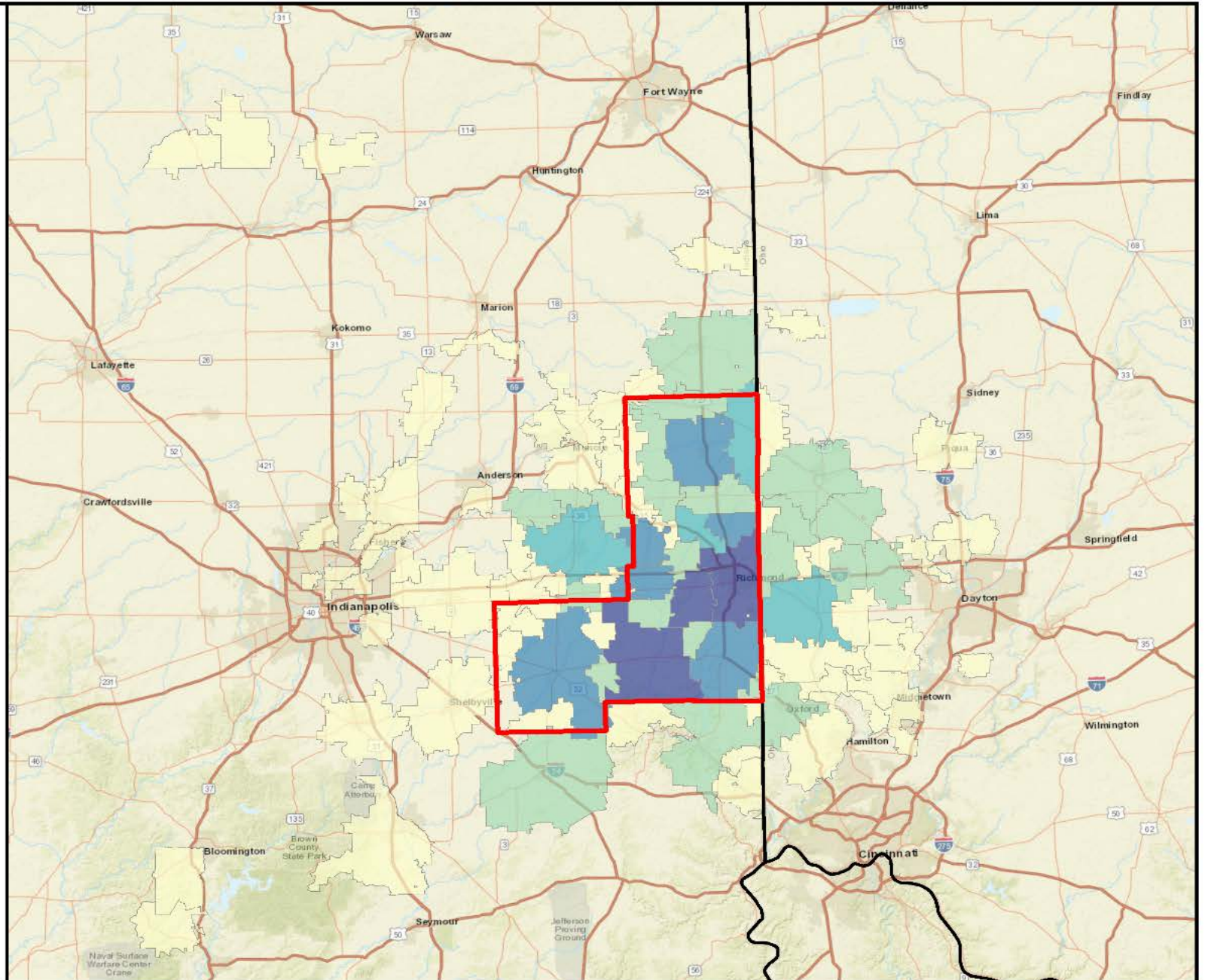


Symbology

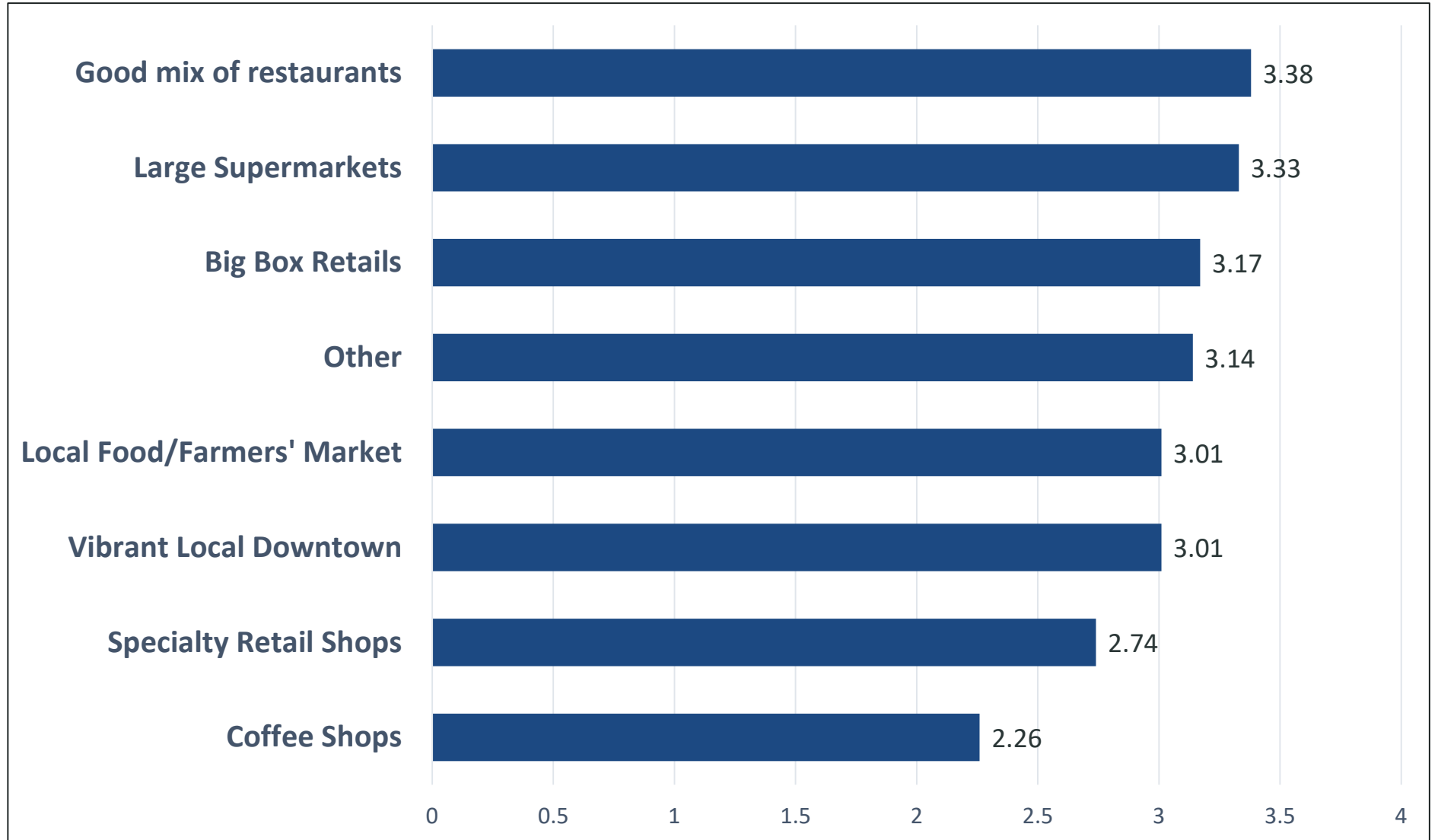
Respondents Per Zip



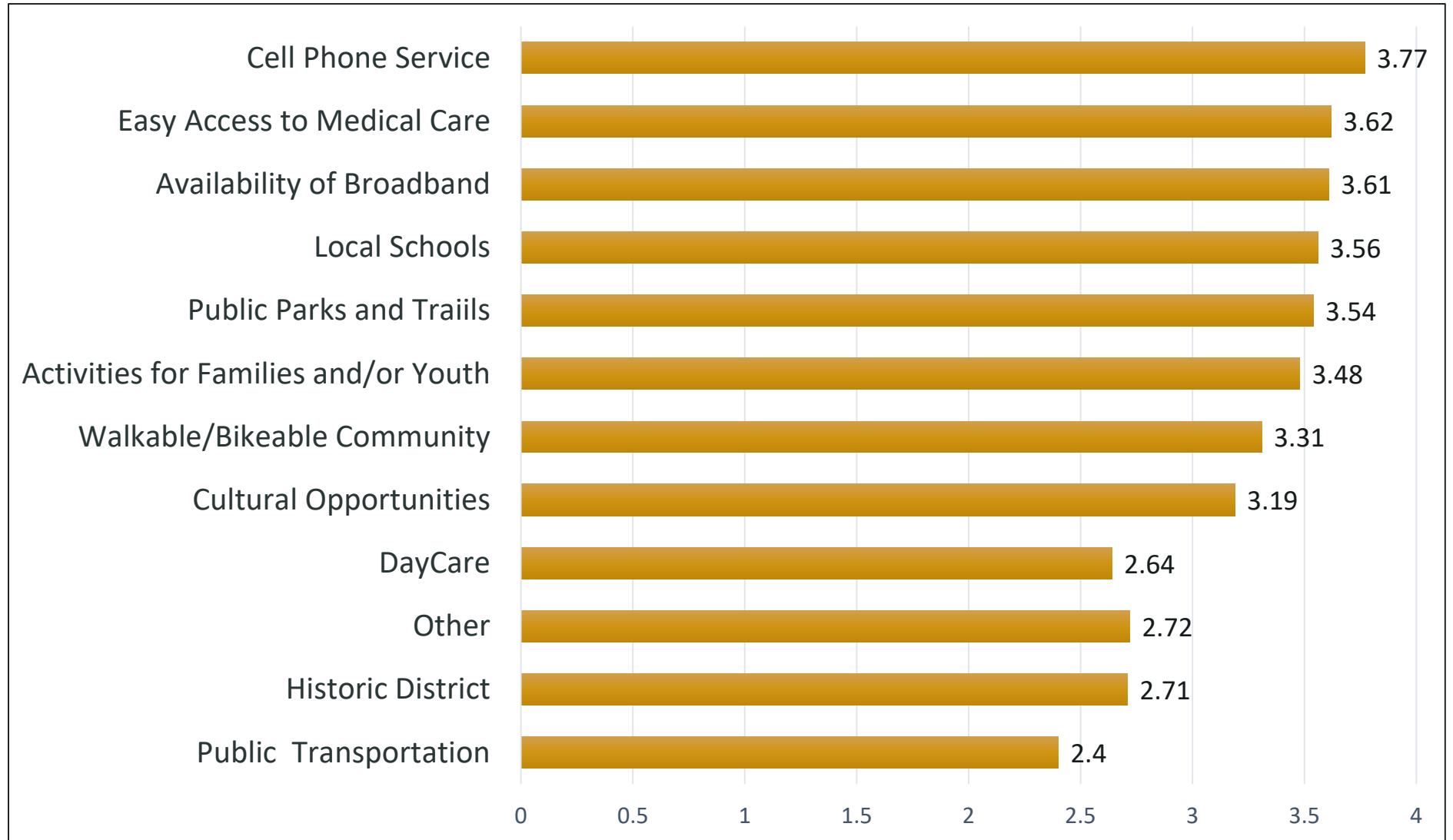
Published: April 17, 2018



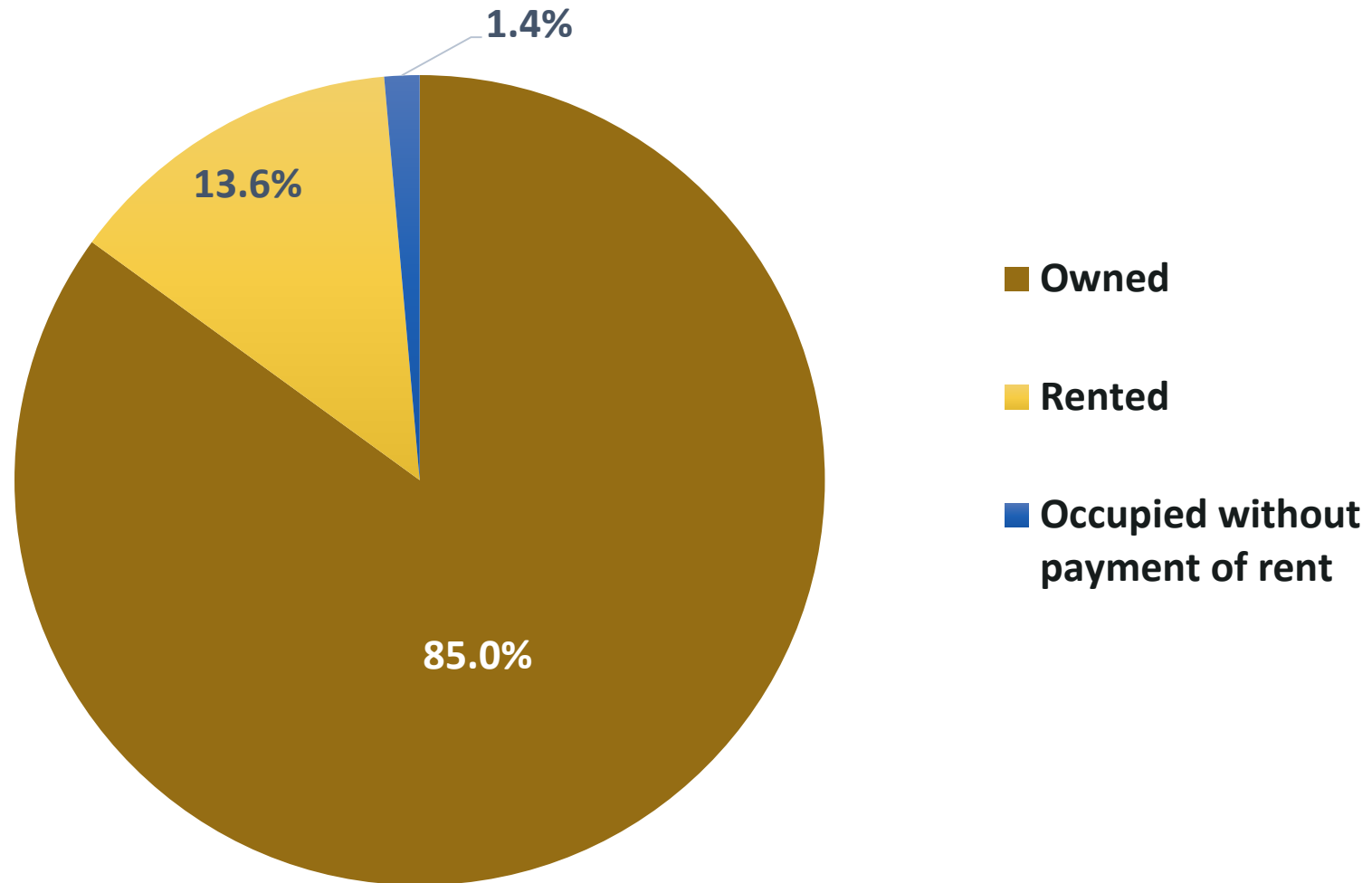
Desired Shopping and Retail Amenities (mean scores)



Desired Community Amenities



Is your current home owned, rented or occupied without payment?





What are your future housing plans?

I do not plan to move	71%
I plan to buy a home	25%
I plan to rent	4%

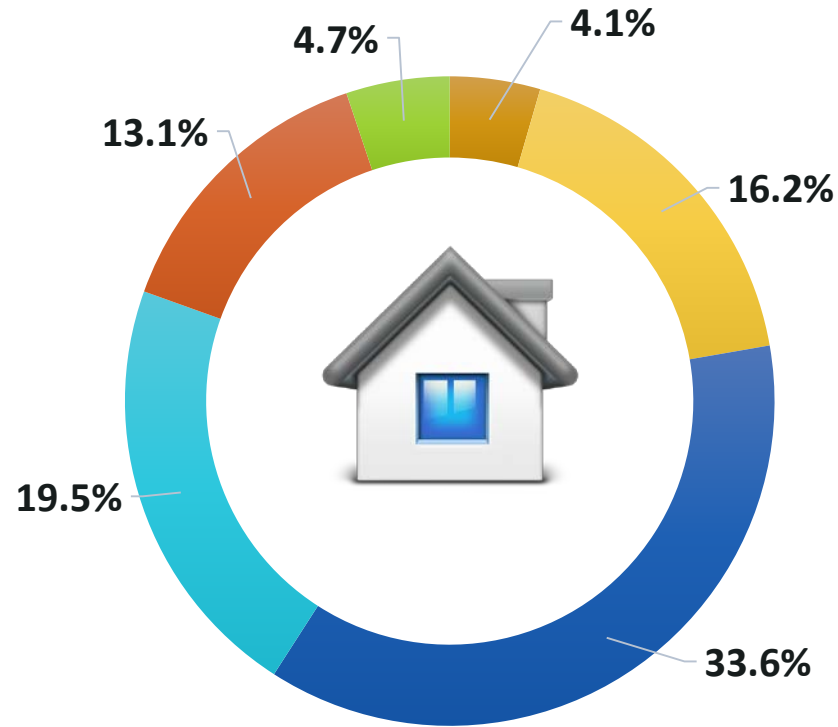


Insight Into Existing Homeowners

How soon are your future plans in terms of buying a new home?	65%: 1 to 3 years
What type of home will you be looking to purchase?	96%: Single family (house or townhouse)
How many bedrooms will you need in your new home?	57%: Three bedrooms
How many bathrooms will you need in your new home?	78%: Two bathrooms

Future Homeowners

What is the highest range of home prices that you would be willing to consider for your new home purchase?



■ \$49,999 or less

■ \$50,000 to \$74,999

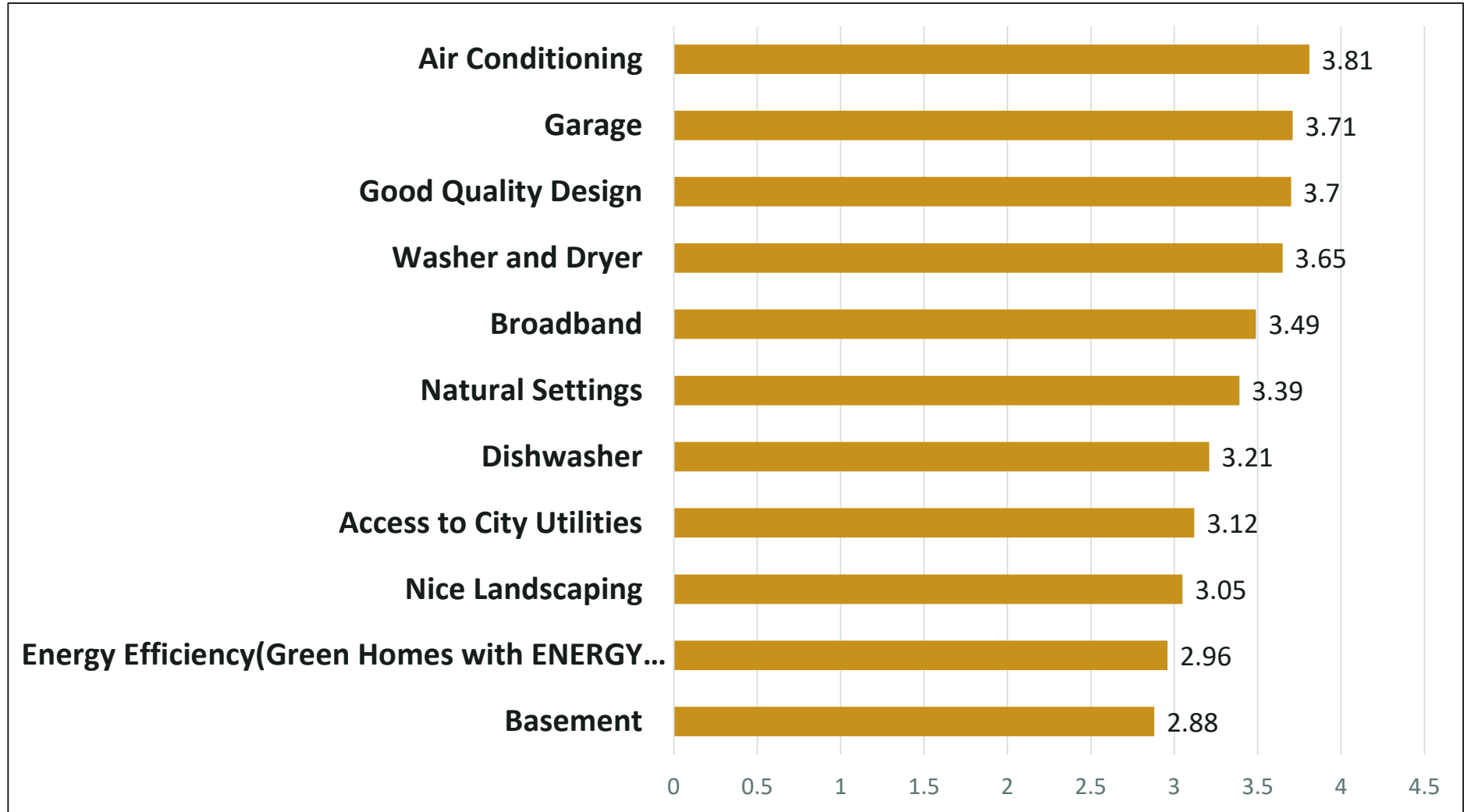
■ \$75,000 to \$99,999

■ \$100,000 to \$149,999

■ \$150,000 to \$199,999

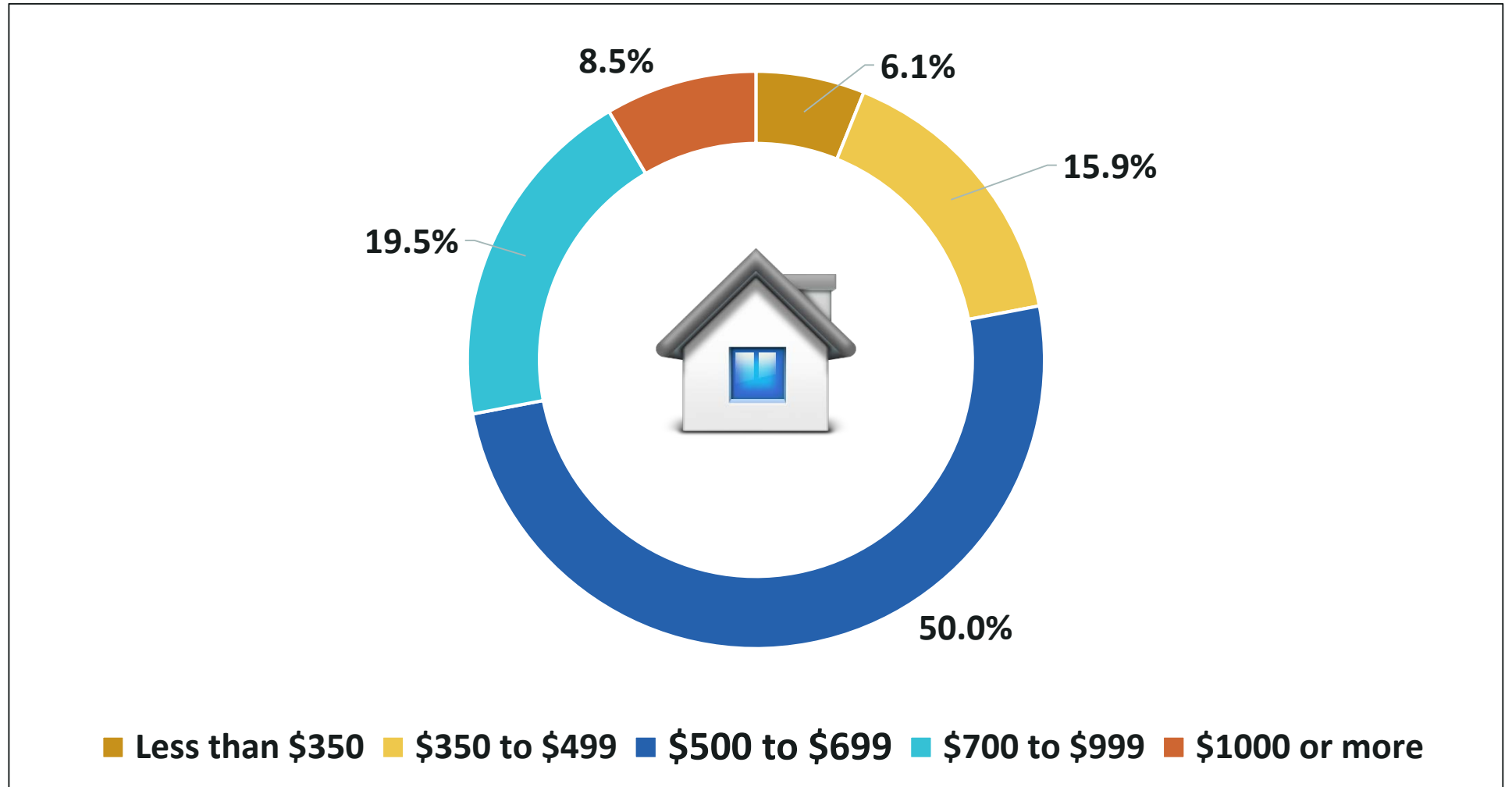
■ \$300,000 or more

Desired Features for Future Homeowners



Insight into Future Renters

What is the highest range of monthly rental prices that you would be willing to pay in your preferred community?





Insight into Future Renters

How soon are your future plans in terms of renting a new home? (out of 82 survey responses)

66%: 1.5 years or less

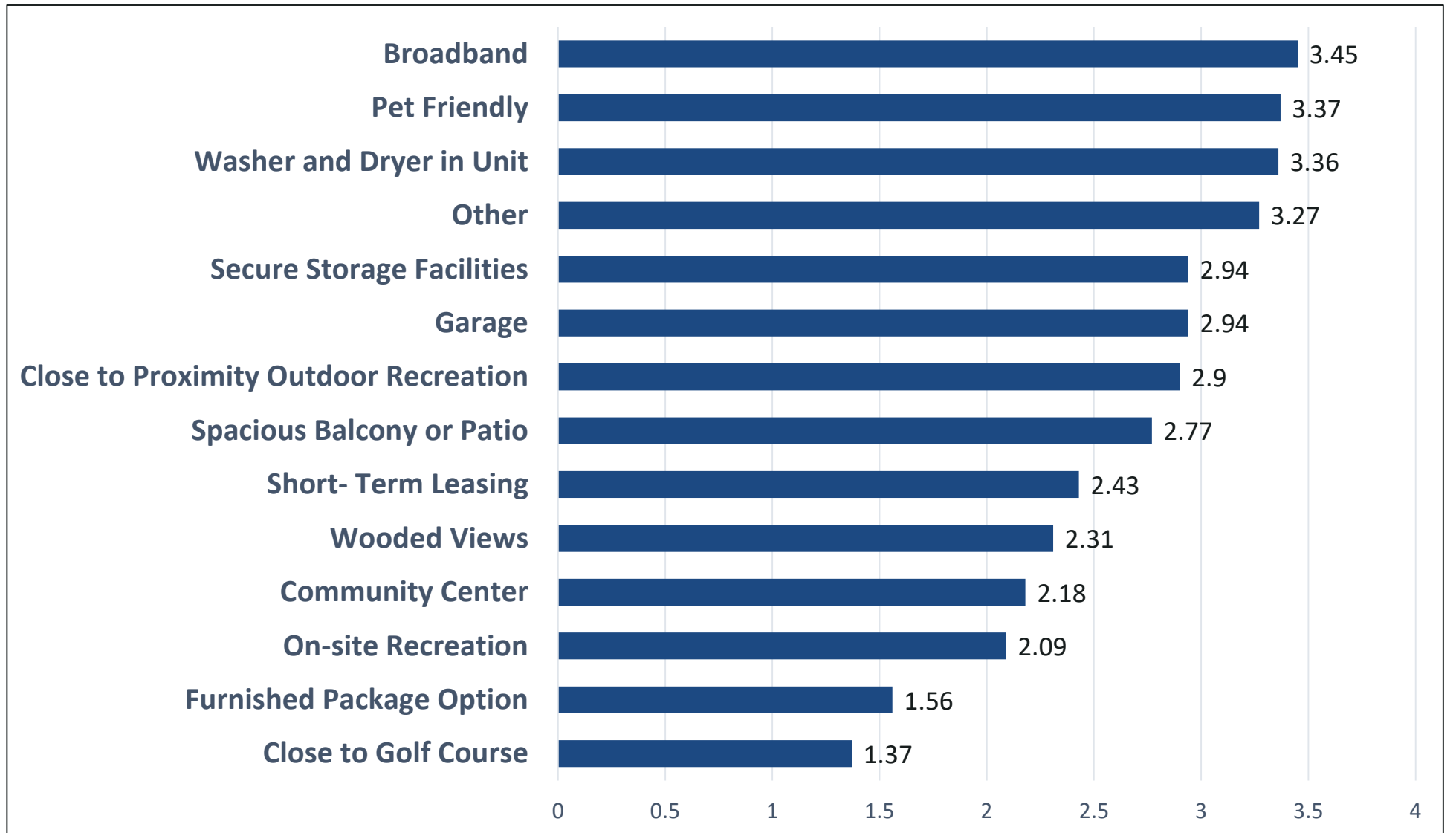
How many bedrooms will you need in your new home? (out of 82 survey responses)

43%: two bedrooms

How many bathrooms will you need in your new home? (out of 82 survey responses)

99%: one to two bathrooms

Insight into Future Renters



Workforce Snapshot

Economic Growth Region 6 (EGR 6)



Workforce Data Snapshot
July 2018



Photo: Downtown Muncie, Indiana. Source: <https://edlmiddletown.com/portfolio/history/#jp-carousel-1175>

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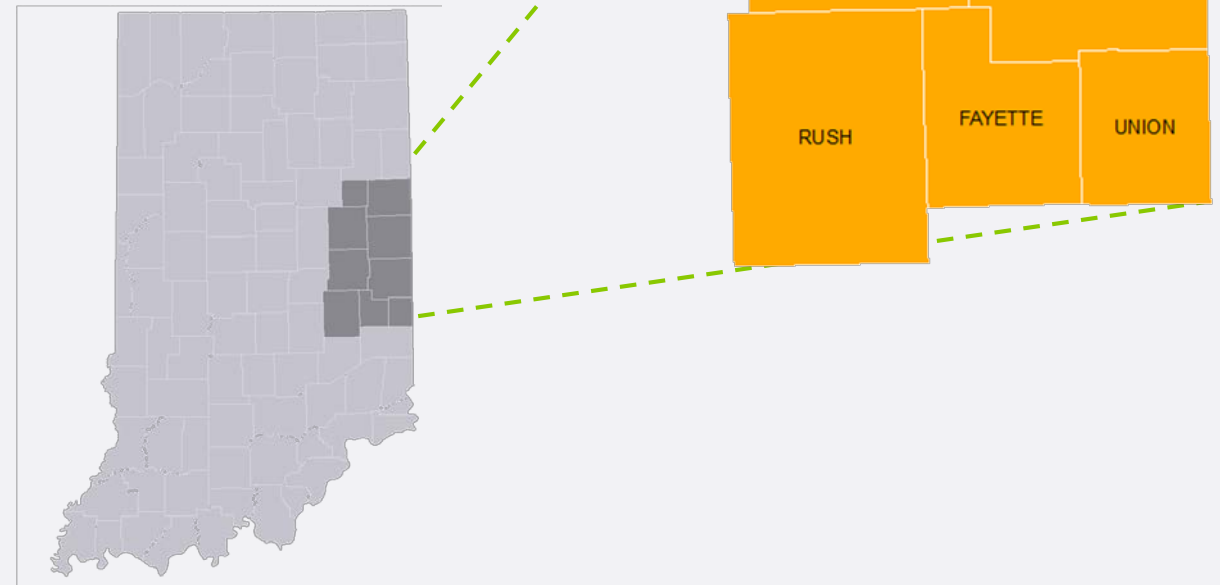


Center for Regional Development
Advancing Collaboration : Energizing Regions

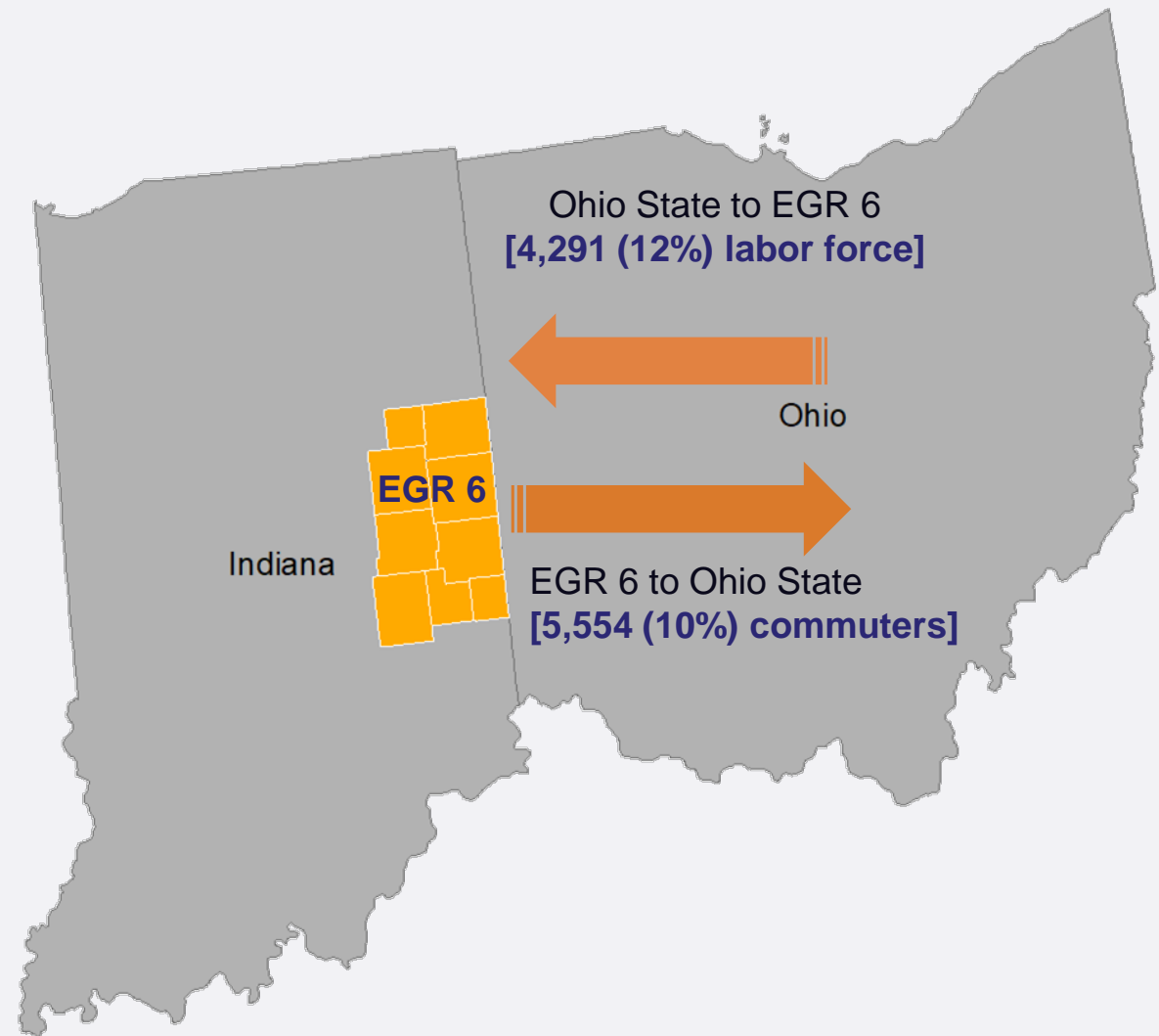
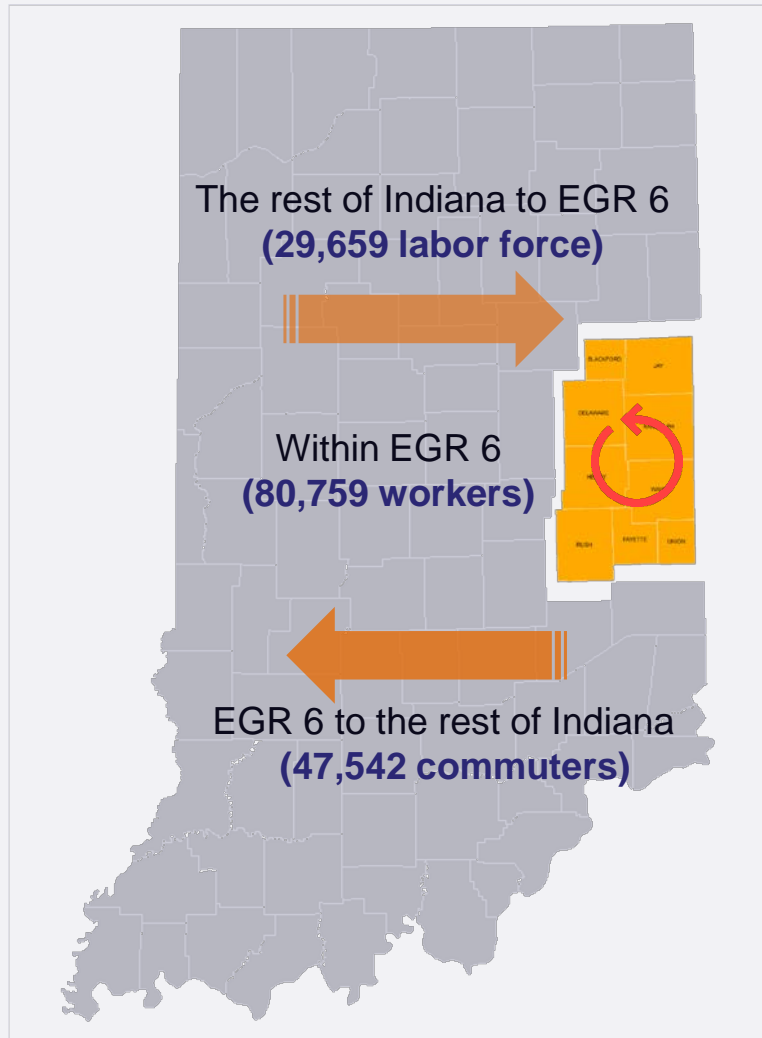


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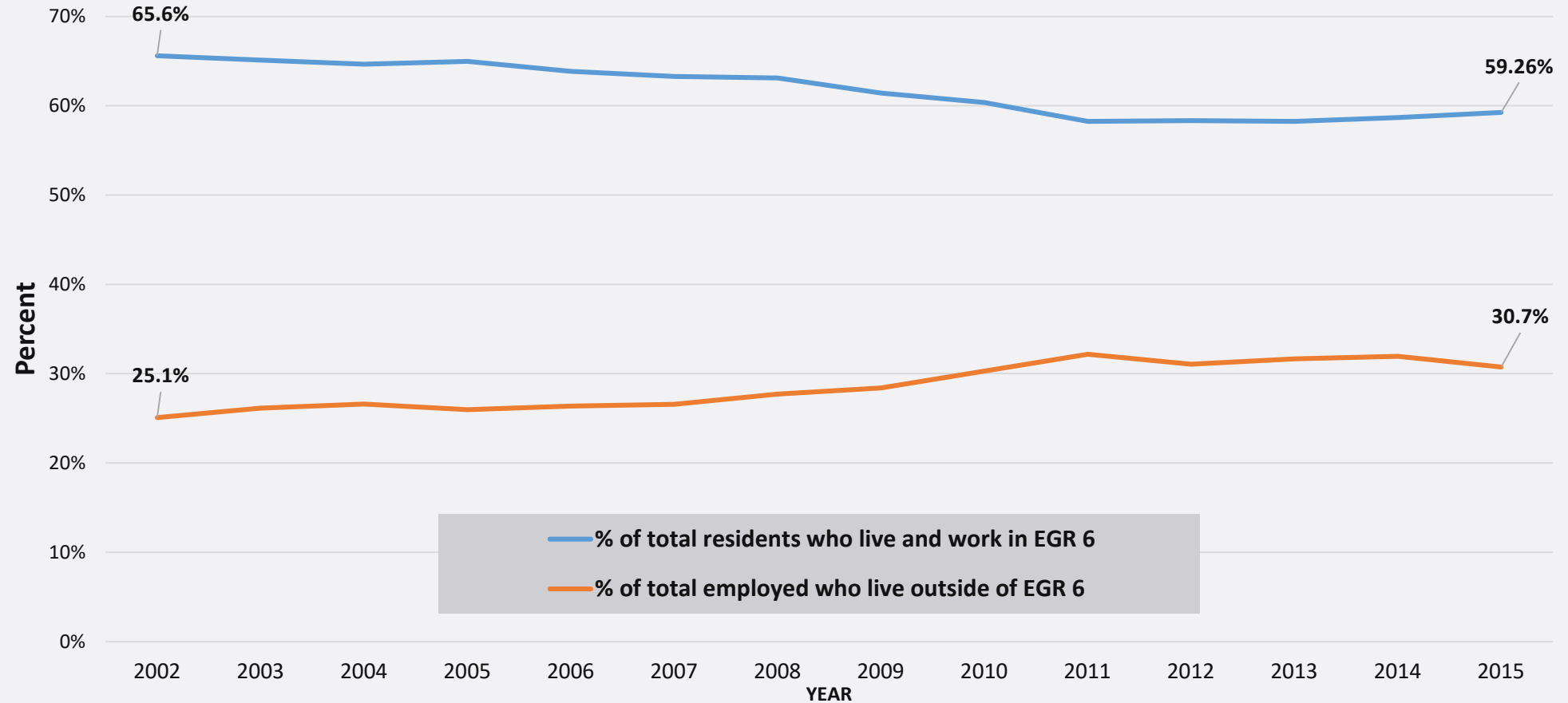


Paired Area Analysis (2015) EGR 6, Indiana, and Ohio



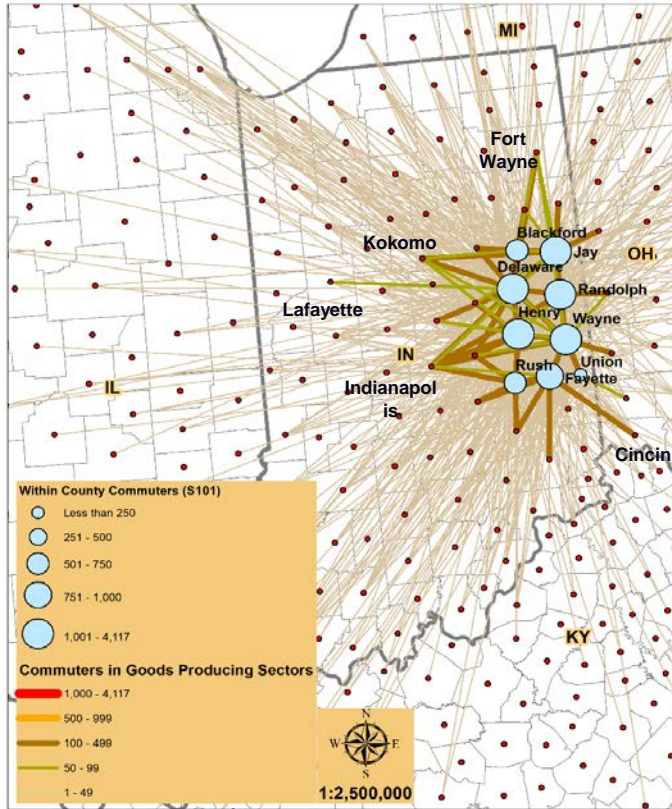


Commuting Patterns, 2002 - 2015

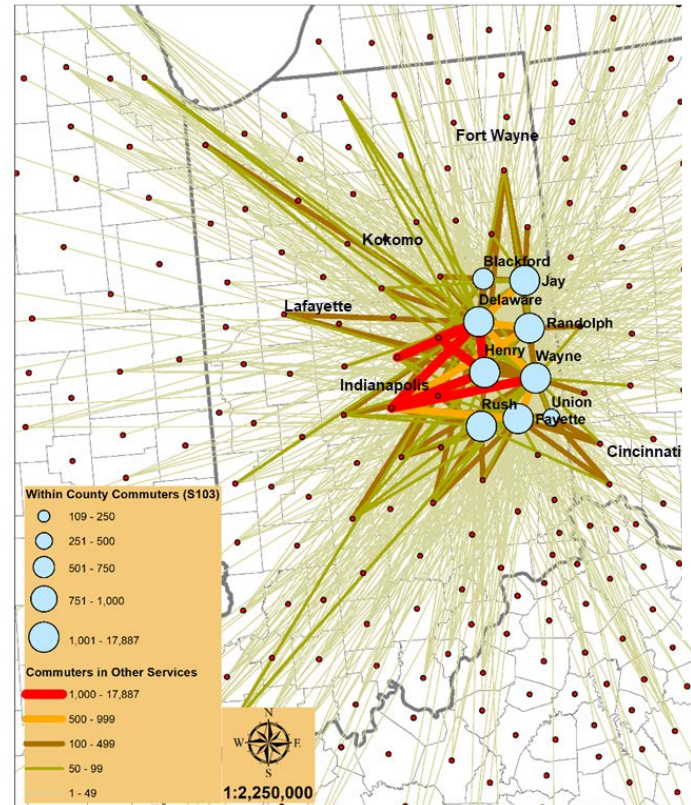


- Percent of total employed who commute from outside of EGR 6 region increased between 2002 and 2015, from 25.1% to 30.7% in 2015.
- During the same time period, the proportion of residents employed and living in EGR 6 region declined by 6 percentage points (65.6% to 59.3%).
- **Almost 31,000 workers commute 25 miles or more to work in EGR 6.**

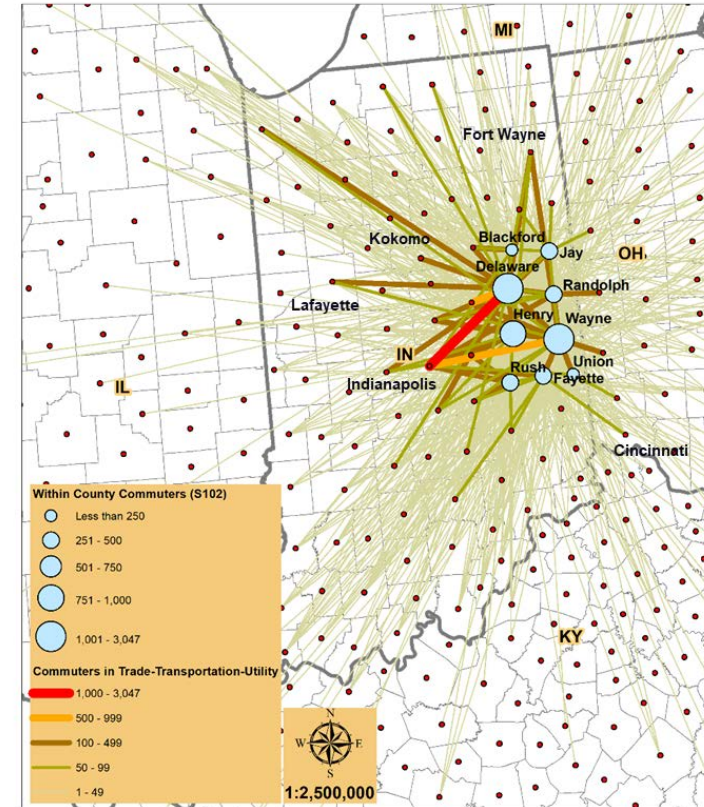
**Goods Producing Industry Sectors
Commuters 2015**



**Other Services Industry Sectors
Commuters 2015**



**Trade-Transportation-Utility Industry Sectors
Commuters 2015**



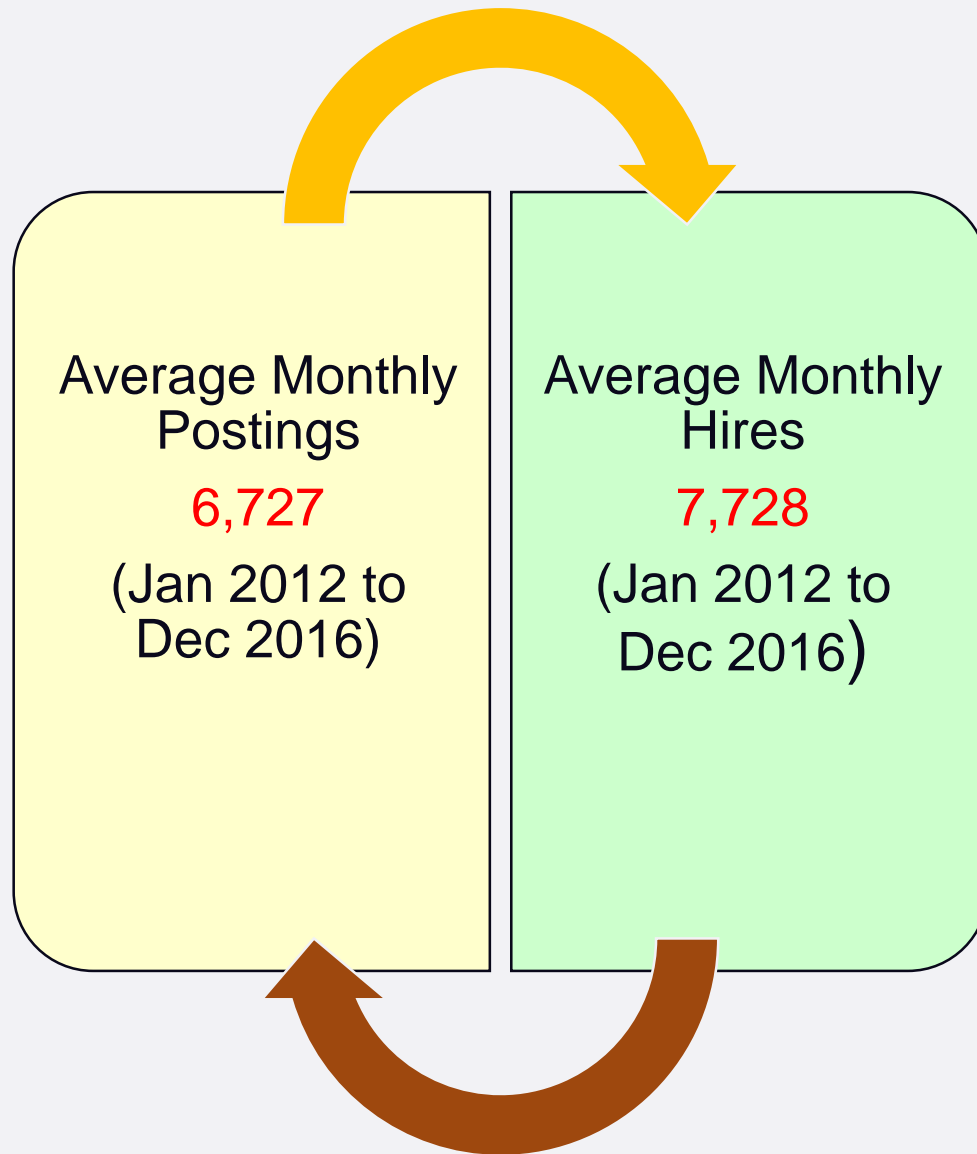
- Commuting pattern footprints vary by industry sectors, has implications for the labor markets.



- Agriculture, Forestry, Fishing and Hunting
- Utilities
- Administrative and Support and Waste Management and Remediation
- Healthcare and Social Assistance
- Arts, Entertainment, and Recreation
- Accommodation and Food Services

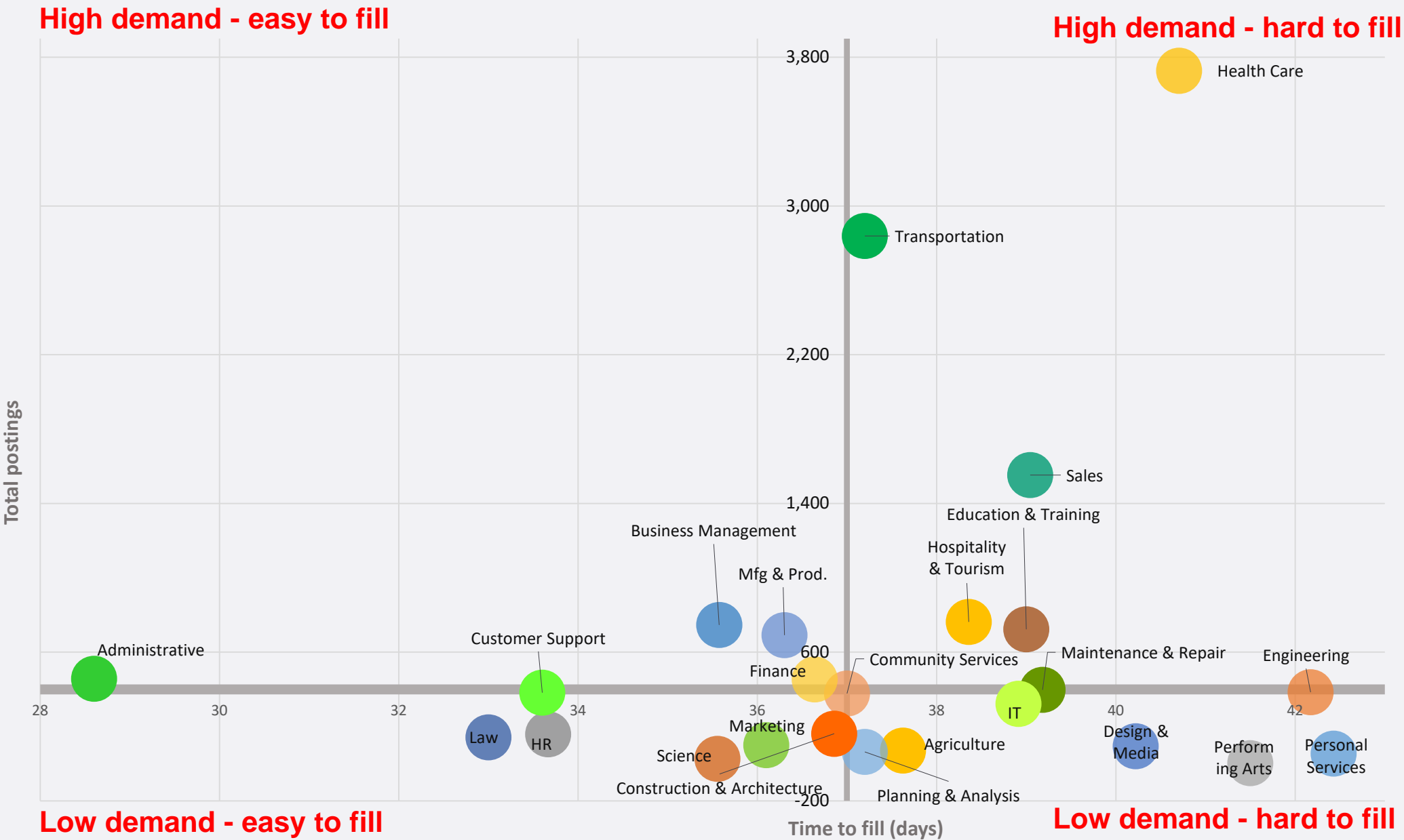


- Community and social services
- Arts, design, entertainment, sports and media
- Healthcare practitioners
- Protective services
- Building and grounds
- Farming and fishing
- Military occupations



- From January 2012 to December 2016, on average, 6,727 unique job postings were made every month.
- Over the same time period, 7,728 monthly hires were made each month.
- For every unique job posting, there was approximately 1 hire.
- Job postings came out for almost all types of 786 occupations with varying intensity.

Hard to fill jobs 2017-2018





By total postings



1. Truck Drivers
2. Commercial Driver's License Drivers
3. Regional Truck Drivers
4. Flatbed Drivers
5. Over the Road Drivers
6. Owner Operators
7. Retail Sales Associates
8. Registered Nurses
9. Restaurant Managers
10. Sales Managers

By unique postings



1. Truck Drivers
2. Commercial Driver's License Drivers
3. Owner Operators
4. Flatbed Drivers
5. Regional Truck Drivers
6. Over The Road Drivers
7. Retail Sales Associates
8. Customer Service Rep.
9. Registered Nurses
10. Sales Managers

By posting intensity



1. Lawn Technicians (Building and Grounds Cleaning and Maintenance)
2. Sergeants (Military)
3. Route Service Representatives (Transportation and Material Moving)
4. Policy and Procedure Writers (Arts, Design, Entertainment, Sports, and Media)
5. Construction Engineers (Architecture and Engineering)



Overview: Top Programs versus Completions

Regional completions exceed openings

1. Special education and teaching
2. General studies
3. Psychology, general
4. Radio and television
5. Biology/Biological sciences

Regional openings exceed completions

1. Retailing and retail operations
2. Selling skills and sales operations
3. Health services/allied health/health sciences
4. Food preparation/professional cooking/kitchen assistant
5. Institutional food workers

- Regional openings (new jobs + replacements) far exceed the regional completions in the areas of retailing, health services, and professional food workers

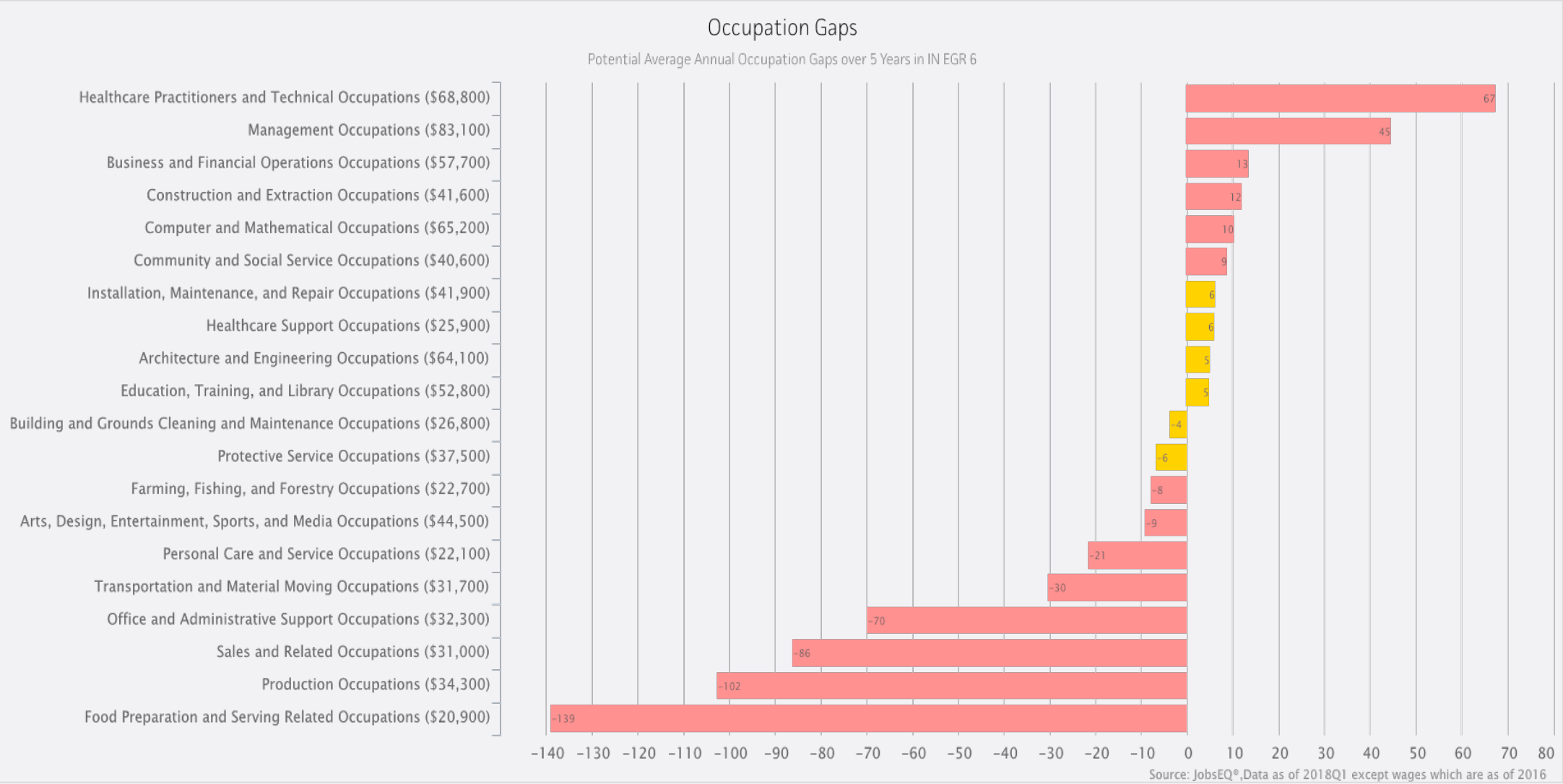
Labor Force Participation Rate: EGR 6

	2001	2008	2016
Labor Force	174,751	165,334	157,979
Potential Workers	216,963	213,372	204,879
Labor Force Participation Rate	80.5%	77.5%	77.1%

The labor force participation rate in EGR 6 region decreased between 2001 and 2016.

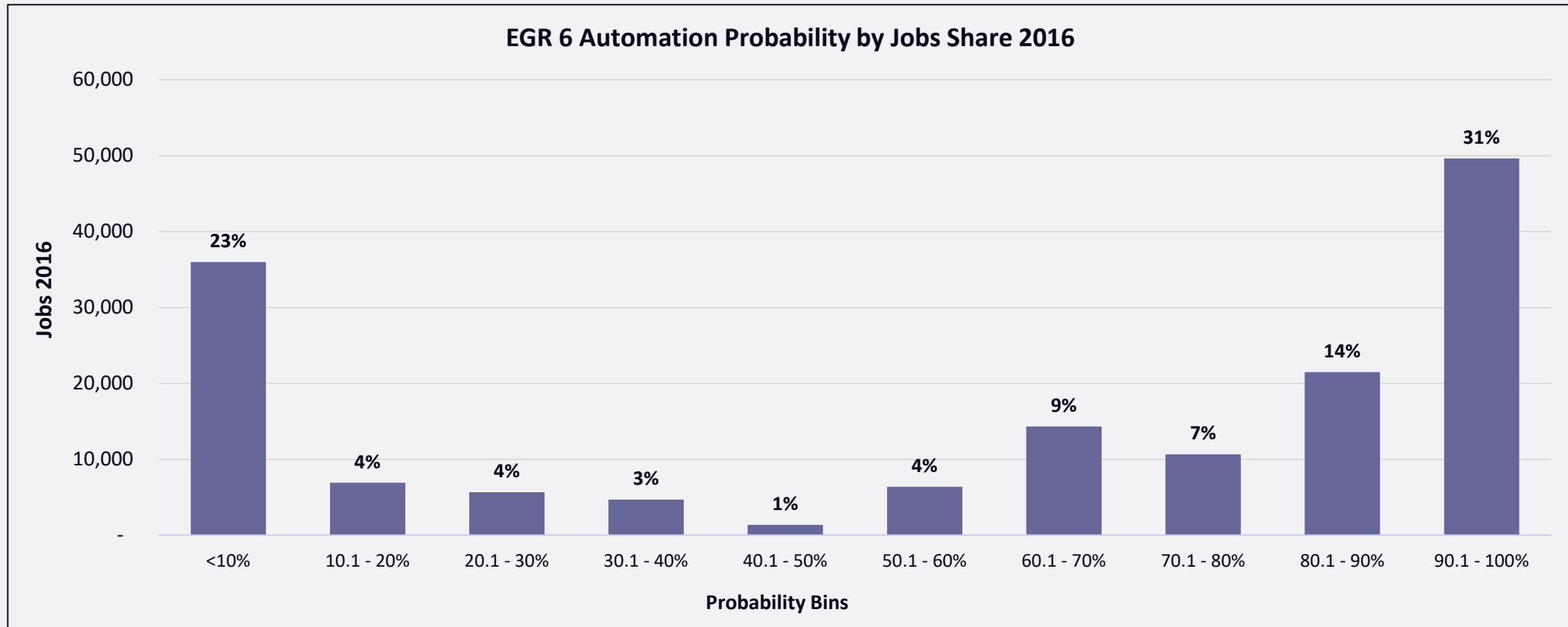
The number of individuals in the region’s labor force decreased by 16,772 individuals between 2001 and 2016. Among all the potential workers (defined as those between 18 to 64 years old), more than 20% were not participating in the labor force market in 2016.

Occupation Gap: Five Year Projection (By 2-digit SOC Codes)



Top Compatible Occupations: Registered Nurses

O*NET	O*NET Occupation	Median Hourly Earnings*	2011 Jobs*	2016 Jobs*	2017 Jobs*	2011-2016 Change*	2011-2016 Estimated Annual Openings*	Compatibility Index
29-1141.03	Critical Care Nurses	\$26.91	2,962	2,973	3,082	120	221	97
29-2061.00	Licensed Practical and Licensed Vocational Nurses	\$19.18	1,110	1,114	1,110	0	101	96
29-1141.01	Acute Care Nurses	\$26.91	2,962	2,973	3,082	120	221	95
29-1123.00	Physical Therapists	\$38.25	128	129	135	7	9	95
29-9099.01	Midwives	\$14.10	35	40	41	6	3	94
29-1071.01	Anesthesiologist Assistants	\$44.40	36	25	27	(9)	2	94
29-1128.00	Exercise Physiologists	\$20.05	17	16	17	0	2	94
31-2021.00	Physical Therapist Assistants	\$26.05	70	82	85	15	12	94
29-1171.00	Nurse Practitioners	\$42.50	138	142	147	9	11	94
29-1071.00	Physician Assistants	\$44.40	36	25	27	(9)	2	94
29-9091.00	Athletic Trainers	\$20.42	23	26	27	4	2	94
29-1161.00	Nurse Midwives	\$43.57	<10	<10	<10	0	0	94
29-1122.00	Occupational Therapists	\$36.78	91	94	98	7	7	94
31-2011.00	Occupational Therapy Assistants	\$26.43	43	49	50	7	7	94
29-1126.00	Respiratory Therapists	\$26.24	164	160	170	6	11	93



- More than 60% jobs have 0.5 or higher probability of automation. 30%+ jobs have probability of 0.9 or higher. Nearly 23% jobs have low probability value or 0.1 or less.

Jobs with highest unique postings (EMSI) 2012-2016	Automation probability	Automation Probability (%)
Truck Drivers	0.930	93
Commercial Driver's License Drivers	0.690	69
Owner Operators	0.790	79
Flatbed Drivers	0.790	79
Regional Truck Drivers	0.790	79
Occupations requiring bachelor's with highest postings (Burning Glass) Jan 2016 to May 2018	Automation Probability	Automation Probability (%)
Registered Nurses	0.009	0.90
First-Line Supervisors of Retail Sales Workers	0.280	28.00
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	0.850	85.00
Food Service Managers	0.083	8.30
Medical and Health Services Managers	0.007	0.73
Physical Therapists	0.021	2.10
Physicians and Surgeons, All Other	0.004	0.42
Managers, All Other	0.250	25.00
Speech-Language Pathologists	0.006	0.64
Postsecondary Teachers, All Other	0.032	3.20



- EGR 6 Region can employ two-pronged strategies for workforce development.
- Short-term strategies would be to fill-in the gaps and high-demand jobs in trade and transportation industries
 - identify compatible occupations
 - Identify discouraged and underemployed workers
- Long-term strategies should address high-demand, low-automation jobs in healthcare, architecture and engineering, design and performing arts, IT, etc.
 - partner with educational institution and employers
 - increase seats and intake capacity
 - assess compatible occupations
 - educate existing workers on career ladder opportunities
 - educate young students on career pathways
 - retain young graduates and talent within the region



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